

Per "Victoria" s.s.

92

LIST OF ENCLOSURES FOR MESSRS LA SOC. ESPLOTADORA DE TIERRA DEL FUEGO.

General Letter . Copy of Letter from J. Hoare & Co.

Valuations of Wool ex "Anglo African", "Sallust", & "Ville du Havre "

Account Sales (6) for Wool as per G.L.

" " " " 1 B/- Skins per "South America"

Goods Department Letter.

Parcel Receipt and Debit Note for 1 Case a/c Dr. W.H. France.

Duplicates of Mail per "Orita" s.s.

No. 2. Blue Print of Plan of General Arrangement Wool Press.

John Hoare & Co's Sale Catalogues 11/18th May.

No. 3. Price Lists from C. & E. Morton, and Wm. Eyre & Nephew.

Circulars from Jas Gordon & Co and D. Mason & Sons Ltd.

Liverpool, 25th May 1906.

DUNCAN, FOX & CO

Telegraphic Address:  
"ZODIAC," LIVERPOOL.

Liverpool

25th. May 1906

General Letter per "VICTORIA" s.s.

Messrs. La Sociedad Esplotadora de Tierra del Fuego,  
P U N T A A R E N A S .

Dear Sirs,

We confirm our respects of 11th inst and have now to acknowledge receipt of your favour of 21st ulto handing us Bill of Lading for 241 Bales Wool and 36 Hides per "Elm Branch", for which we are obliged.

FINANCE. We note that you have drawn upon us for sums amounting to £2426-16-6 and £5-0-0, and shall honour same on presentation as usual.

WOOL. The London Auctions which opened on 8th inst, closed very firm for all classes of Wools two days ago. The advance with which the sales opened ~~were~~ fully maintained throughout, and both Home and Continental buyers were eager purchasers. The demand from America was disappointing, as the trade there only bought 9000 Bales against 24,000 Bales last May; but this was fully made up by the demand from Yorkshire where manufacturers are so stocked with orders as to be unable to accept more. The various shipments offered on 11th & 18th inst brought excellent prices, and we cabled in a general way the sales of the different marks for the information of your Valparaiso friends. For 9 Bales of the PB mark ex lot 610 our London friends secured an advance of \$/

Soc.Esp.2.

of  $\frac{3}{4}$ d per lb on what was offered at the sale of 8th inst, and the balance of the wools on hand, except some 19 Bales San Sebastian & 1 Bale Springhill which Messrs. John Hoare & Co had again to withdraw, were closed out yesterday on the basis of former sales, and there is every prospect of things remaining firm for some time to come. We hope to advise sale of these two lots shortly.

We call your attention to the classing of the San Sebastian wools as per copy of letter from Messrs. John Hoare & Co enclosed, and shall be glad if you will see that more care is exercised in selecting these, for it is evident that better prices can be made for this mark than are now realised.

We enclose Report & Valuation on the Wools per "Anglo-African", "Sallust", and "Ville du Havre", and have to wait upon you with the following Account Sales. We trust you will find these in order -

Wool

Springhill	436 B/-	"South America"	n/pcds	£13037- 8- 5
<span style="border: 1px solid black; padding: 2px;">PB</span>	190 "	"	"	4247-13- 0
"	273 "	"Sallust"	"	6138-17- 3
Caleta Josefina				
"	970 "	"South America"	"	22408-16- 0
"	52 "	"Sallust"	"	1263- 8-11
"	41 "	"Almond Branch"	"	866-17-10

and pass the proceeds to your credit in account.

SHEEPSKINS. We have also to hand you Account Sales for Springhill 1 Bale x Skins per "South America", shewing nett proceeds £26-4-5, which we trust will be satisfactory to you.

TALLOW . is a steady market and South American Mutton such as you ship is worth 29/3 to 29/6 c.i.f.

Yours faithfully,

*Duncan Hoare*

(C)

95

# "VIA MADEIRA"

## The River Plate Telegraph Co., Ltd.

CALLE SAN MARTIN 287-91 - Buenos Aires

Cables Directos y Triplicados á  
**BRASIL, EUROPA, ESTADOS UNIDOS, etc.,**  
Cuadruplicados á MONTEVIDEO



Emp. Lopez Obs. Best teleans

TELEGRAMA. No. 228 Pals. 17 Hora rec. 7 38a m

De Liverpool a 5 : 1906. Hora Orig. 10 5am

A Ekeep Antarcnas



N. B. -- La empresa no se responsabiliza por equivocaciones, demoras ó faltas de entrega.

Despidian roncamos slagbalk cacimba secespito.

DUPLICADO

Del interior, sírvase indicar en sus telegramas al exterior "Via Río de la Plata". Es la más directa.

DUNCAN, FOX & CO.

LIVERPOOL. MANCHESTER

VALPARAISO.-CONCEPCION.

CHILLAN.-PENCO.

TALCAHUANO.

CHILE.

LIMA.-PIURA.

GALLAO.

PERÚ

96.  
Cable Address: "ZIG ZAG."

CODES {  
A. 1.  
A. B. C. 4th & 5th EDITION.  
LIEBERS.  
WATKINS.  
SCOTT'S 1885-1896.  
BEDFORD Mc. NEIL.  
MOREING & NEAL.

Valparaiso, Mayo 26 de 1906

Señor Director Gerente

Sociedad Esplotadora de Tierra del Fuego

Punta Arenas

Muy Señor nuestro,

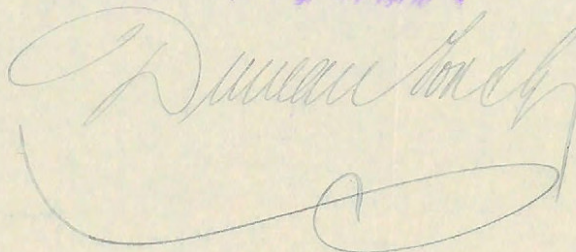
Tenemos el agrado de trascribir a Ud. el siguiente cablegrama recibido ayer de nuestra Casa de Liverpool :-

Wool Sales closed

Firm

We have sold all our stock of at the equivalent of  
At former prices.

De Ud. attos y SS.SS .



228/66

Telegrama No. 7  
Palabras 7  
Fecha Junio  
Hora 10.50 am

TELÉGRAFO

Sheep



DEL ESTADO



Para Parinas  
Transmitido 10/50  
Recibido por  
a las h. m.

Prople

Liverpool

Parinas  
Punto Arenas

2 Junio

Telegrama recibido de

Desmidian con cameros slagbilk  
x Drafts 235  
slagbilk has been stolen

cacinba pcespita  
cancelled please send another

Draft no 235 of T Loughlan £ 88.17.4

(desmidian)  
x

2/6/06  
x slagbilk  
clear 4/6/06

SAMPLES PER "WILLOW BRANCH" & FOR

Senores La Sociedad Esplotadora de Tierra del Fuego.

PUNTA ARENAS.

In  $\frac{B}{S} \frac{B}{S} \cdot 77 = 1$  Case.

ULTIMA ESPERANZA SECTION.

1 Parcel containing; -

Catalogues from Messrs Crowden & Garrod Ltd., W. Wilson & Co.,  
Huntley & Palmers Ltd., W. N. Nicholson & Sons Ltd., Ellerman Sons  
Ltd., Messenger & Co Ltd., Eley Bros Ltd., Crosse & Blackwell Ltd.,  
Kearley & Tonge Ltd., Rylands Bros Ltd., Pinchin, Johnson & Co.,  
J. Davis & Sons (Derby) Ltd., Alldays & Onions Ltd., W. Meinhardt  
& Co., Chatham & Sons Ltd., W. Bain & Co., J. Blanch & Son.  
Samples of Lochrin Patent Steel Standards.

CALETA JOSEFINA SECTION.

1 Parcel containing;-

Catalogues from Messrs W. Bain & Co., Edens & Co., D. Mason  
& Sons Ltd., Fawcett, Preston & Co Ltd., Rylands Bros Ltd.,  
Moule's Patent Earth Closet Co Ltd., Pinchin, Johnson & Co.,  
Alldays & Onions Ltd, Kearley & Tonge Ltd., Crowden & Garrod Ltd.,  
W. Meinhardt & Co., R. Middleton, J. Blanch & Son. W. Wilson & Co.,  
J. Davis & Sons (Derby) Ltd., Chatham & Sons Ltd.,  
Samples of Lochrin Patent Steel Standards.

SAN SEBASTIAN SECTION.

1 Parcel containing;-

Catalogues from Messrs Edens & Co., Fawcett, Preston & Co Ltd,  
D. Mason & Sons Ltd., Alldays & Onions Ltd., Moule's Patent Earth  
Closet Co Ltd., Rylands Bros Ltd., W. Meinhardt & Co., Crosse &

*All these catalogues kept by Mr. Barrero*

San Sebastian Section continued,

Blackwell Ltd., J. Blanch & Son., J. Davis & Son (Derby) Ltd.,

Chatham & Sons Ltd., Kearley & Tonge Ltd., W. Wilson & Co.

Spec. No 7717 1 Catalogue.

MANCHESTER 3rd May 1906.

No 3907

SAMPLES PER "VILLE DU HAVRE" & FOR

SEÑORES LA SOCIEDAD EXPLOTADORA DE TIERRA DEL FUEGO.

PUNTA ARENAS.

In  $\frac{B}{S} \frac{B}{S}$  78 1 Case.

Sample of Seamed Wool Baling Cloth.

- - Uralite.

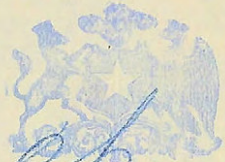
Spec. Nos. 8306/10 Patterns of Saddle Cloth .

Catalogues from Messrs R. Dolberg, E.R. & F. Turner Ltd.,  
The British Uralite Co Ltd., J. Sagar & Co Ltd., Drysdale & Co.,  
The Military & Naval Equipment Co Ltd., Stobwasser & Co.

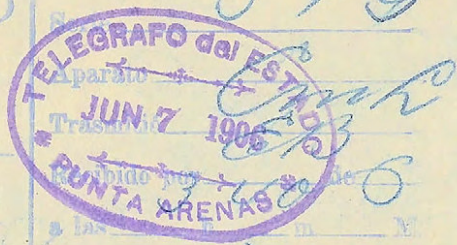
MANCHESTER 5th June 1906.

57/576  
Telegrama N.º M  
Palabras M  
Fecha 9 a  
Hora M

TELEGRÁFO DEL ESTADO



3 2/3 101



Rio Plato

Sheep  
Liverpool Pas  
7 junio 6

Telegrama recibido de

el de junio 1906

Roma is shed built  
<sup>if not</sup> natives <sup>await arrival of</sup> admirateur groundplan  
pasted manchamos  
25th day of May

X Matamoros

Conterbado  
8/6/06

134/649  
11  
7 junio  
5

TELEGRAM



DEL ESTADO



422

Transmitido  
Recibido en  
a las 10:40

Sheep  
Galveston  
Liverpool

pas  
7 junio

Rio mae ys shed  
built natinor admirnteur  
groundplan posted manchamas

(1).

7th June 1906.

Goods Department.

Mr James Mc Vinnie,

Medtown, Parkgate,

D u m f r i e s .

Dear Sir,

Referring to the letter from Messrs La Sociedad Esplotadora de Tierra del Fuego dated 5th May, which you handed to us, we have to explain that the Manager has asked us to engage through you twenty or thirty shepherds on a three years engagement but as certain alterations will have to be made in the agreement forms which we have been accustomed to make use of when engaging shepherds for Tierra del Fuego, we shall not be able to send you the draft form for some days. In the meantime you will please occupy yourself by ascertaining if you can engage shepherds on three years agreements at a wage of £66 for the first year, and £72 per year for the second and third years. It being understood that £15 will be deducted from the first year's wages of each man for repayment of passage money; the Company will find the men in house room, fuel and a liberal supply of fresh meat; if the men return to the Company's employ after the expiry of the three years contract the wages will be paid by private agreement regulated by the individual worth of the men; after five years consecutive service with the Company, the third class passage of the men will be paid to Scotland if they desire to return home. Kindly report on the progress you make in connection with the engagement

J. Mc V 2.

engagement of the men at your earliest convenience.

Yours faithfully,

(1).

7th June 1906.

Goods Department.

Alexander Morrison Esq,  
3 Craig Crook Gardens,  
Blackhall, Edinburgh.

Dear Sir,

Referring to the letter addressed to us by La Sociedad Esplotadora de Tierra del Fuego dated 7th May, which you handed to us, we have to explain that the manager has asked us to engage, through you, a few shepherds on a three years engagement but as certain alterations will have to be made in the agreement forms which we have been accustomed to make use of when engaging shepherds for Tierra del Fuego, we shall not be able to send you the draft form for some days. In the meantime you will please occupy yourself by ascertaining if you can engage shepherds on three years agreements at a wage of £66 for the first year and £72 per annum for the second and third years, it being understood that £15 will be deducted from the first year's wages of each man for repayment of passage money; the Company will find the men in house room, fuel and a liberal supply of fresh meat; if the men return to the Company's employ after the expiry of the three years' Contract, the wages will be paid by private agreement regulated by the individual worth of the men; after five years consecutive service with the Company the third class passage of the men will be paid to Scotland if they desire to return home.

We shall be glad to know how many shepherds you are instructed to engage for La Sociedad Esplotadora de Tierra del Fuego

A. M. 2.

By Mr A. A. Cameron.

Yours faithfully,

(1).

7th June 1906.

Goods Department.

Messrs The Lawes Chemical Co Ld,

69 Mark Lane,

L o n d o n . E . C .

Dear Sirs,

The Manager of La Sociedad Esplotadora de Tierra del Fuego informs us that he has asked you to hand us shipping documents for 150 Cases of your Powder Sheep Dip and, on receipt of these Documents provided everything be in order, we undertake to pay the account. In order that you may make the necessary shipping arrangements, we hand you printed instructions herewith with which you will please comply.

Yours faithfully,

*Duplicate*  
HARVEY & PAGE,  
CONSULTING & INSPECTING  
ENGINEERS.  
LATE  
HARVEY & BOWER.  
ROBERT F. HARVEY, ASSOC. M. INST. C. E.  
JAMES H. PAGE.

16, Seaton Buildings,  
17, WATER STREET,  
Liverpool 7th. June. 1906.

Messrs Duncan Fox & Co.  
L I V E R P O O L.

Dear Sirs, Rio McClelland Wool Shed Plant.

Below we beg to give you a list of the spares we would advise for the above plant together with the price for same and we shall be glad to have your instructions in due course.

1, set of spindles, valves & gland nuts for Pressure distribution valve	£2. 10.0.
1, set of suction & delivery valves and valve seats for pumps	5. 0.0.
1, set of 4 gland nuts & plugs for ditto	2. 10.0.
1, spare H.P. plunger and 1 spare L.P. plunger	2. 0.0.
2 dozen of each, H.P. & L.P. plunger packing leathers	6. 0.0.
1 dozen Ram leathers for Press	4. 10.0.
Total:-	£ 22. 10.0.

If a spare ram for the press was required, which would do as a spare for any further similar presses which may be ordered in the future, the price of same would be £5. 0. 0.

We are, Dear Sirs,  
Yours faithfully,

DUNCAN, FOX & CO

Telegraphic Address  
"ZODIAC," LIVERPOOL.

Liverpool

8th June 1906.

Goods Department.

Per "Panama" (s).

The Manager,

La Sociedad Esplotadora de Tierra del Fuego,

P u n t a A r e n a s .

Dear Sir,

We confirm our respects of 25th May and have now to acknowledge receipt of your favours of 4th, 5th (2) and 7th (2) May.

The telegram we sent to you on 6th June, please find copied elsewhere.

Finance. The items appearing in your letter of 5th May are in order.

Wool Press for Rio McClelland. On receipt of your cabled order dated 5th May, we at once proceeded to place the order for the Wool Press and Messrs Harvey & Page produced the necessary ground plan; this plan was sent to you on 25th May and will, therefore, not be in your hands until about 22nd June; we are sending you a duplicate of this plan today. We submitted your letter of 4th May to Messrs Harvey & Page and it was quite apparent to us from the Plan you enclosed that the proposed arrangement of the shed as appearing on your plan was not similar to the ground plan prepared by Messrs Harvey & Page and necessitated the re-arrangement of the Machinery if your shed happened to be built or is in course of construction. It was, therefore, necessary for us to ask you by cable /

La Soc: Esp: 2.

cable if the shed was built and, if not, we asked you to await the arrival of the Ground Plan we sent to you on 25th May so that you might build the Shed on the scheme drawn out by Messrs Harvey & Page. They point out to us that it is much better to have straight Drives than crossed Drives which would be necessary if your arrangement be adopted. Moreover, in case you wish to increase the number of the Shearing Machines later on it could easily be done by a straight Drive if you adopt Messrs Harvey & Page's Ground Plan. Your technical advisers will see at once what we mean on examination of the Ground Plan we send to you. We still await a reply to the cable-gram we sent to you and cannot proceed any further with the order until we receive an answer from you. Of course the Contract for the Machinery are placed and the only matter that will be delayed is the buying of the Shafting and Belting. Please take note that we shall purchase a Number of Spare Parts for the Wool Press Machinery amounting to £20 to £25 in all.

Section Rio McClelland 0/109. Your order for Shearing Machinery is under attention. We shall do our best to get special terms from Messrs Burgon & Ball Ld.

<u>Springhill 0/18.</u>	Store Account,	) These orders
<u>0/19.</u>	Farm Utensils Account,	
<u>0/20.</u>	Building Account,	
<u>0/21.</u>	General Expenses Account.)	

received prompt attention and we hope to effect shipment per "Ville de Paris" (s) on or about 31st July. We await the annual orders from your other Sections.

Messrs The Lawes Chemical Co. We have communicated with this Company and shall have pleasure in paying for the 150 Cases Powder -ed Dip on presentation of Shipping Documents in accordance with your directions. We have not yet heard from the Company.

Caleta

La Soc Esp: 3.

Galeta Josefina 0/106.      Timber Truck, Plough etc.

Writing to us on 6th June our Agents state that their Dunedin Branch remark:-

"You might kindly inform your Clients Messrs Duncan Fox & Co that  
"this order will have our very best attention.      We may  
"mention that in the specifications of the Timber Truck a diagram  
"was advised which, however, did not reach us.      We presume  
"that this was sent with the original order to Messrs Dunvan Fox  
"& Co and was omitted to be sent on to us.      We have, however,  
"communicated with Mr Cameron of Gore who is asked to superintend  
"the erection of the Truck and he has advised us that he knows  
"exactly what is required and will be able to do without the  
"diagram."

The Diagram, however, was not sent to us and was probably sent direct by you to Mr Cameron of Gore.

Shepherds.      We have placed ourselves in communication with Mr James McVinnie and Mr Alexander Morrison and shall draw up a draft form of agreement for shepherds to include the provisions mentioned in your letters dated 5th and 7th May.

Galvanized Iron.      24G x 10/3" Sheets are firm @ £12.12.6 to £12.17.6 per ton, less 2½% and 1%, fob Liverpool.

Fencing Wire.      The latest quotations we have received for English Wire are:-

Black Fencing Wire Varnished	Nos: 0 to 6	@ £ 7.10. 0
do do	7 to 8	@ 8. 0. 0
Galvanized do	0 to 8	@ 10. 0. 0
do Four Barbed		@ 11.10. 0

less 2½%, delivered Liverpool.

Galvanized

La Soc Esp 4.

Galvanized Oval Fencing Wire "Gorgon" 17 x 15 @ £18. 5. 0 per ton

do do do "Medusa" do @ 14.10. 0 do

Nett, delivered Liverpool.

Yours faithfully,

*J. McCauley*

Recibido de \_\_\_\_\_  
a las \_\_\_\_\_ M.  
por \_\_\_\_\_  
trasmitió \_\_\_\_\_

N.º 4

# Telégrafo del Estado

TELEGRAMA DE SERVICIO

113  
Trasmitido a \_\_\_\_\_  
a las \_\_\_\_\_ M.  
por \_\_\_\_\_  
recibió \_\_\_\_\_

Oficina de \_\_\_\_\_ de 190\_\_

A

*Placas*  
Sevase Anular N.º 134 del  
7 Pheep p Anexas error de  
servicio - conteste  
Lpool

174.

List of Encloures for La Sociedad Explotadora de Tierra del Fuego

Per. s. s. "Panama."

Via Lisbon.

101. General Letter  
of Account Sales of Wool  
Goods letter copy of cablegram  
copy correspondence with John Hoare & Co  
" " " Harvey & Page  
" " " Lawes Chemical Co.  
" " " James McVinnis  
" " " Alexander Morrison  
Price List Ingersoll Hatch Co  
Duplicates of Mail of 25<sup>th</sup> May.
102. C. & E. Morton's Price current (3) James Gordon & Co (3)  
John Lethem & Sons (2) Grosse & Blackwell (1)
103. Plan of Wool Press (Blue Print) —

Liverpool 8<sup>th</sup> June, 1906

DUNCAN, FOX & CO

Telegraphic Address -  
"ZODIAC," LIVERPOOL.

115

*Liverpool*, 8th June 1906

General Letter per "Panama" s.s.

Messrs La Sociedad Esplotadora de Tierra del Fuego,  
Punta Arenas.

Dear Sirs,

We confirm our respects of 25th ultimo, and have now to acknowledge receipt of your favours of 5th (2) and 7th (2) idem, contents of which are noted.

Finance. We note that you have drawn upon us for sums amounting to £12,726 : 5 : 9 and £209 : 1 : 1, and shall honour the drafts for same on presentation as usual.

Draft No. 235 @ 90 d/s for £88 : 17 : 4 favour of Timothy Coughlan.

On the 23rd May Mr. Timothy Coughlan called at our office here and informed us that the above draft had been stolen from him shortly after the "Panama" left Punta Arenas. As his statement bore the evidence of truth and as he wished to go over to Ireland to see his people and had no money, we advanced him £10, at the same time cabling to you to cancel the draft and send us a fresh one. No doubt this has had your attention.

Shipments. We thank you for Bills of Lading enclosed in your favour of 5th inst. for:-




Galeta Josefina	268 Bales Wool per "Lovart"
Philip Bay	91 " " " " "Chaucer"

Springhill	502 Bales Wool per "Chaucer"
Galeta Josefina	440 " " " "
Palique	316 " " " "

and these important parcels will have our best attention on arrival.

Wool, after last auction, became rather easier, but there is quite a healthy tone now and we look for a return of the best prices of last auctions when the new series opens.

Enclosed we hand you the following Account Sales:-

Galeta Josefina	634 Bales Wool per "Anglo African" net proceeds	£14,278:12: 6
San Sebastain	503 " " " "	" 10,797: 1: 8
- do -	5 " " " "	" 115: 14: 3
	372 " " " "	" 8,243: 8: 0
Springhill	231 " " " "	" 7,121: 2: 4
San Sebastian	30 " " " "ville du Havre"	" 622: 2: 9
	25 " " " "	" 555:12: 9
Springhill	164 " " " "	" 4,916: 7: 5
	9 " " " "Sallust"	" 220:16:11

which we trust you will find in order, and we pass the proceeds of same to your credit in account.

Sheepskins are in good request, consequent on an improved demand for pelts and all kinds of skin wool.

Tallow is quiet but steady, at about 29/6 to 29/9c.i.f. for Punta Arenas Mutton.

Yours faithfully,

*Duncan G. G. G.*

46,870 18 9

PUNTA ARENAS CABLES.

Sent 1st June

desmidian	Draft
roncamos	235
slagbalk	has been stolen
casimba	cancel
secespite	please sent another

Sent 6th June

	Rio Mac
	is
	shed
	built
natinor	if not
admirateur	await arrival of
	ground
	plan
	posted
manchamos	25th May

LIVERPOOL, 8th June 1906.

Messrs La Sociedad Esplotadora de Tierra del Fuego,  
Punta Arenas.

DUNCAN, FOX & CO.

LIVERPOOL. MANCHESTER

VALPARAISO.-CONCEPCION.

CHILLAN.-PENCO.

TALCAHUANO.

CHILE.

LIMA.-PIURA.

CALLAO.

PERÚ

118

Cable Address: "ZIG ZAG."

CODES	{	A. 1.
		A. B. C. 4th & 5th EDITION.
		LIEBERS.
		WATKINS.
		SCOTT'S 1885-1896.
		BEDFORD Mc. NEIL.
		MOREING & NEAL.

*Valparaiso,* 12th. June 1906

Messrs

The Sociedad Esplotadora de Tierra del Fuego

Punta Arenas

Dear Sirs,

Theodolite. In reply to your favour of 25th. ulto. we regret to advise you that the delay in having this instrument repaired has been caused by the opticians. We originally gave the work to Messrs Schwalb and they promised week after week to have the repairs effected but we finally got disgusted and took the Theodolite out of their hands and placed it with Messrs Schmidt from whom we have received similar treatment, however, we got their promise two days ago that they would do all in their power to have the repairs completed in a few days. Immediately we received the instrument we shall lose no time in having same forwarded to you. The principal cause of the delay is the scarcity of competent men for this class of work.

Trusting you have only been slightly inconvenienced.

We remain, Dear Sirs,

Yours faithfully

P. DUNCAN, FOX & CO.  
*Wm Barry*

*La Son Exp.*

B  
T

June 14th

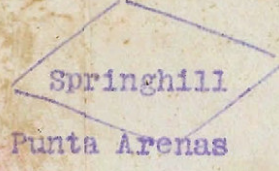
6

Messrs. Duncan Fox & Co.,

LIVERPOOL.

Dear Sirs,

Mark



GOODS DEPARTMENT

Further to ours of the 3rd inst, regarding complaint on Jams, we have to-day examined a tin from stock of each of the two kinds specially referred to, and they opened in first class condition, which proves that the Jams must have met with adverse circumstances somewhere in transit. We trust, however, your friends will have no cause for complaint in respect of the present shipment.

Awaiting your further commands,

We remain,

Yours faithfully,

*C. E. Morton*

PARK COTTAGE&

EDINBURGH&

June 19th 1906

Messrs Duncan, Fox & Co.,

L i v e r p o o l .

Dear Sirs,

Referring to your letter dated 14th June I received a draft form of agreement for to engage shepherds. I will try and engage fifteen shepherds but I am sure it will be easier for to get men by the agreement I got a copy of from Mr. Cameron than the form you sent me. Your say £33 sterling shall remain in the hands of the Company till the expiration of the shepherd's contract and if he is dismissed before the three years contract he will lose that amount.

I dont think many men will engage under that condition. Mr Cameron says that the Company will advance the passage of the men from their home to Punta Arenas but the cost of the passage £15 sterling will be deducted from first years wages of each man. Now please let me know if the men have to be engaged by the form you sent me or by the form Mr. Cameron gave me.

Yours faithfully,

(sgd.) ALEX MORRISON.

(1).

20th June 1906.

Goods Department.

Alexander Morrison Esq,  
Edinburgh.

Dear Sir,

We are in receipt of your favour of 19th June. The draft Agreement which we sent to you on 14th June is framed upon the Agreement which Shepherds we have engaged for La Sociedad Esplotadora de Tierra del Fuego have previously signed but we have added certain clauses to the Agreement on this occasion in accordance with written directions we have received from Mr Cameron. If you will, however, kindly send us the form of Agreements which you have drafted, we shall give it our consideration but our instructions are to adhere to Mr Cameron's <sup>directions</sup> ~~instructions~~ as appearing in his letters to us.

Yours faithfully,

PARK COTTAGE,

BLACKHALL,

EDINBURGH.

June 21st. 1906.

Messrs Duncan, Fox & Co.,

L i v e r p o o l.

Dear Sirs,

In receipt of your letter dated 20th June. I enclose a copy of Form I got from Mr Cameron, so it is all one to me what the agreement is as long as I got good men to sign it.

Yours faithfully,

A. Morrison.

COPY OF FORM.  
-----

The men will be engaged under the following conditions:-

To work for this company on any of its sections for a term of 3 years beginning from the time they arrive in Punta Arenas at a wage of £66 for the first year and £72 for the second and third years.

The company will advance the passage of the ~~men~~ men from their homes to Punta Arenas, but the Cost of the passage or say ~~£~~ £15<sup>5</sup> stg. will be deducted from the first years wages of each man.

The ~~men~~ men will be found by the Company in house fuel and a liberal supply of fresh meat. In the event of the men remaining in the company's employ contract wages will be paid according to Private agreement regulated by the individual worth of the ~~men~~ men to the company.

After 5 years  
~~XXXXXXXXXXXX~~ consecutive service with the company the passage of the men 3rd Class will be paid to Scotland if they desire to return.

A. Morrison.

DUNCAN, FOX & CO.

LIVERPOOL. MANCHESTER

VALPARAISO.-CONCEPCION.

CHILLAN.-PENCO.

TALCAHUANO.

CHILE.

LIMA.-PIURA.

CALLAO.

PERÚ.

124.  
Cable Address: "ZIG ZAG."

CODES {  
A. 1.  
A. B. C. 4th & 5th EDITION.  
LIEBERS.  
WATKINS.  
SCOTT'S 1885-1896.  
BEDFORD Mo. NEIL.  
MOREING & NEAL.

*Valparaíso,* Junio 21 de 1906

Señor Director Gerente

Sociedad Esplotadora de Tierra del Fuego

Punta Arenas

Muy Señor nuestro ,

Tenemos el agrado de transcribir á Ud el siguiente cablegrama recibido ayer de nuestra Casa de Liverpool :-

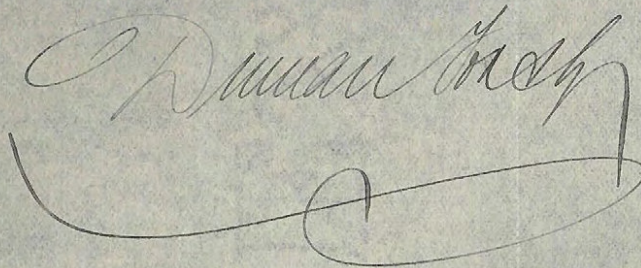
"Sheepskins

"market is very firm

"Wool in General

"there is an easier feeling in the market.

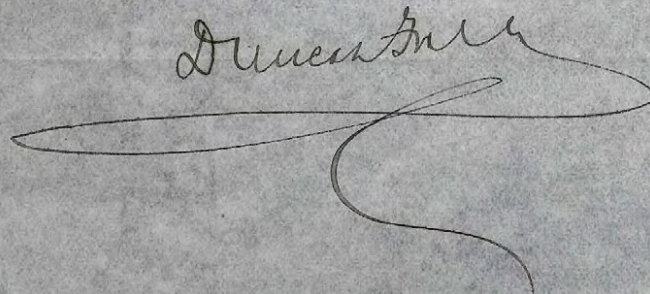
De Ud. attos y SS.SS.



Sheepskins. There was an excellent demand at the auctions yesterday and prices remain unchanged from those of the May sales.

Hides. We have to advise sale of the 35 P. B. Hides ex "Elm Branch" at the good price of 73.50 fcs. which we trust will be satisfactory to you.

Yours faithfully,

A handwritten signature in cursive script, appearing to read "D. M. ...", with a large, sweeping flourish extending to the right and then curving back down.

DUNCAN, FOX & CO

Telegraphic Address -  
"ZODIAC," LIVERPOOL.

Liverpool, 22nd June 1906

General Letter per "Oriana" s.s.

Messrs La Sociedad Esplotadora de Tierra del Fuego,  
PUNTA ARENAS.

Dear Sirs,

We confirm our respects of 8th inst. and have none of your favours to acknowledge since, the mails per "Gaelic" not yet having arrived.

Finance.

On 12th instant we received from our Valparaiso friends drafts amounting to £38,212 : 0 : 0, with instructions from your Valparaiso House to forward these to the Bank of Tarapaca and Argentina Ltd., and to request them to follow your orders as to disposal, and this we have done.

Wool.

The Market continues firm and a moderate business has been done at previous prices. Manufacturers of woollen goods are fully booked with orders, and as the supply of Colonial and Foreign Wools is in moderate compass, there is every expectation of a firm market up to the turn of the year. This is very satisfactory in view of the large parcels that are being offered on your account at the auctions next month and we hope that these will sell well.

We hand you report and valuation of the wools per "Elm Branch", and enclose Credit Note for £25 : 17 : 9, amount recovered from Warehouse Keepers for Wool Sweepings, March series, which we pass to your credit in account.

Exp.

(1).

22nd June 1906.

Goods Department.

Mr Alex: Morrison,

E d i n b u r g h .

Dear Sir,

We are in receipt of your favour of 21st June. The form of Agreement which you have sketched out and sent to us merely includes the extra clauses of the Agreement and is not a complete agreement in any shape or form. We must, therefore, request you to adhere to the form of Agreement which we sent to you on 14th June when you engage shepherds for La Sociedad Esplotadora de Tierra del Fuego. We may also state for your guidance that at the present moment we are endeavouring to engage shepherds through another source on exactly the same form as that sent to you and, consequently, we must ask you to adhere strictly to the draft form with which we have provided you. Kindly let us know at your earliest convenience how many shepherds you have been requested to engage so that we may provide you with the necessary number of printed forms for them to sign.

Yours faithfully,

2  
 Report

22nd. June 6.

Messrs Duncan Fox & Co.

L I V E R P O O L.

Dear Sirs,                      The Macmillan Wool Shed Plant.

Referring to the General Arrangement plan of above headed to you this morning, it will be noticed that the headroom in the shed which is already built is very small for the plant which is to be placed therein, the press & elevator reaching almost to the ridge of the roof and the headroom under some of the larger pulleys being not more than 5' 0"; we think therefore that it would be a decided advantage if the roofs over the press and engine rooms could be raised say another 5' 0", this would give plenty of room for the men to pass under the various belt drives.

If it is decided to raise the roof the only difference to be made in the plant will be the lengths of belting required and we propose, unless we have your instructions to the contrary, to send sufficient belting to allow of this proposed increase in the height of the building.

We are, Dear Sirs,

Yours faithfully,

2  
Sept 11

22nd. June 6.

Messrs Duncan Fox & Co.  
L I V E R P O O L.

Dear Sirs,                      Rio. McClelland Wool Plant.

We now have pleasure in handing you herewith Blue Print, in triplicate, showing the amended General Arrangement of above as suited to the shed already erected by your Friends.

We are to-day sending a portion of this plan, showing the lines of shearing machines, to Messrs Burgon & Ball, who will then be able to supply their shafting etc accordingly.

We regret that owing to the different arrangement of the plant necessitated through the shed having been already built prevent us from handing you the complete contracts for the machinery today but these we will let you have in ample time for your next Mail when we also hope to let you have the large scale plans of the Engine and Press rooms shown on the plan now sent you.

We are, Dear Sirs,

Yours faithfully,

PUNTA ARENAS CABLES.

Received 16th June

acaustós	Rio Mac Shed completed
pazienza	you must adhere to
manacles	plan
	as much as possible
	posted
	4th May

LIVERPOOL, 22nd June 1906.

Messrs La. Sociedad Esplotadora de Tierra del Fuego,  
Punta Arenas.

DUNCAN, FOX & CO.

TELEGRAPHIC ADDRESS:

"ZEALOT, MANCHESTER."

TELEPHONE NUMBER 3517.

A.B.C. CODE USED.

MANCHESTER 22nd June 1906

The Managing Director,

La Sociedad Esplotadora de Tierra del Fuego,

PUNTA ARENAS.

Dear Sir,

We last had this pleasure on the 28th April and have now to acknowledge receipt of your favour dated 7th April, also your esteemed order Springhill 18 for Boots, Clothing etc. which has been handed to us by our Liverpool friends and for which we are obliged.

Enclosed we have pleasure in handing you Purchase Note and trust that the particulars may be found in order. We have carefully noted your remarks respecting the Clothing and Boots sent you last year and in accordance with your wishes have given the present orders to the makers you indicate.

The prices of the Clothing are unchanged but for the Boots, Blankets and a few miscellaneous articles we have had to pay advances. We have received promises from the makers that the goods will be ready for shipment by end of July.

Our Market. There is a fair general enquiry here, and prices are maintained, even in the face of occasional declines in price of the raw material, owing to the strong position of spinners, some of whom have increased their margins to the extent of  $\frac{1}{4}$ d per lb since the beginning of the month. Spot Cotton is today quoted 6.12d per lb.

Awaiting your further commands,

We remain, Dear Sirs,

Yours faithfully,

A. Duncan  
Charles Smith

DUNCAN, FOX & CO

Telegraphic Address -  
"ZODIAC," LIVERPOOL.

Liverpool

22nd June 1906.

135

Goods Department.

Per "Oriana" (s).

6/11 28/7/06

The Manager,

La Sociedad Esplotadora de Tierra del Fuego,  
P u n t a A r e n a s .

Dear Sir,

We confirm our respects of 8th June but have none of your favours for acknowledgment owing to the non-arrival of the "Gaelic" s  
The telegram which we received from you on 16th June, please find copied elsewhere.

Wool Press for Rio McClelland. Owing to a breakdown in the Cable, we only received your reply to our message of 6th June on 16th June. As you have already completed the Wool Shed, it was necessary for us to proceed at once to alter the ground plan. We have now pleasure in handing you a ground plan to suit your shed and made to fit in with your own ground plan sent on 4th May.  
We, likewise, hand you copies of Messrs Harvey & Page's letters (2) to us dated 22nd June. It seems to us a pity that you constructed your shed before receiving the ground plan from us but it is to be hoped that you will be able to raise the roof of your shed in accordance with the suggestion made by Messrs Harvey & Page for the reasons they explain in their letter.

Section Rio McClelland. 0/109. As Messrs Burgon & Ball Ld will have received a design of the Shafting for the Wool Shed, they will be able to proceed with the execution of your order for Shearing Machinery /

Machinery at once, but they state that they will have difficulty in completing the Machinery for shipment in July.

The Lawes Chemical Co notify us that they intend to ship the 150 Cases Dip Powder per "Ramses" (s) sailing from London on 26th June.

Springhill Section. In view of your comments on the shipment of Jams we sent to you last year, we drew the suppliers' attention to them and we now hand you copy of their letter to us dated 14th June. It is absolutely impossible to trace these complaints unless you send us samples of damaged Goods for examination at the Works. With regard to your complaint that the Cart Wheels we shipped to you last year became loosened, the fault seems to lie at your own door for obviously all timber must dry if it is not properly kept and to keep Wheels in perfect order it is a well-known fact that they ought to be regularly soaked. If you will adopt this system of treating your Cart Wheels, you will have no trouble with them. In England it is customary to run a cart through a pond and if you have not got a pond handy, turn a hose on the wheels every night for half an hour.

Shepherds. Mr Alex: Morrison does not seem to have received any direct instructions with regard to the number of shepherds he is to engage for you; at any rate he does not answer our questions on this point when we write to him about it. He seems very vague as to the form of agreement to be adopted. We produced a draft form for him and for Mr James Mc Vinnie based upon previous agreements with shepherds and your directions contained in letters dated 5th and 7th May. We enclose a draft form of agreement which we propose to adopt and we have asked Mr McVinnie and Mr Morrison to adhere to our form of agreement which is obviously drafted in accordance /

La Soc: Esp: 3.

accordance with your directions.

A Mr William Wiles, whose name is unknown to us, wrote to us last week stating that Mr Rogers, the Manager of the Philip Bay Section, had asked him to try to get three or four shepherds to go to Punta Arenas in September. As, however, we have received no directions from you to engage these Shepherds through Mr Wiles we cannot ask him to engage the men.

Galvanized Iron. 24G x 10/3" Sheets are quoted @ £12.15.00 to £12.17.6 per ton, less 2½% and 1%, fob Liverpool.

Fencing Wire. The latest quotations we have received for English Wire are:-

Black Varnished Steel Fencing Wire	Nos: 0 to 6	@ £ 7.10.0
do do do	7 to 8	@ 8. 0.0
Galvanized do do	0 to 6	@ 10. 0.0
do Four Barbed do		@ 11.10.0

less 2½%, delivered Liverpool.

Galvanized <u>Oval</u> Steel Fencing Wire	"Gorgon"	17 x 15	@ £18. 5. 0
do do do	"Medusa"	do	@ 14.10. 0

per ton, Nett, delivered Liverpool.

Yours faithfully,

*J. M. Cawthra*

List of Enclosures for Messrs. La Socd. Esplotadora de Tierra del Fuego

No.1.

*Send to  
Mina*

- General Letter
- Report on 241 Bales Wool ex "Elm Branch" s.
- Credit Note Wool Sweepings March Series
- X Goods Department Letter
- Copy of Cablegram
- ✓ Blue Print of General Arrangement Rio McClelland Wool Shed Plant
- Copies of Letters from Harvey & Page
- Copies of Correspondence with Alex Morrison and Copy of Agreement
- Copy Letter from C. & E. Morton re complaint on Jams
- Duplicates of Correspondence per "Panama" s.

No.2.

- James Gordon & Co Circular (2)
- Wm. Eyre & Nephew " (2)

- Liverpool, 23rd June 1906 -