

Note of Sheepskins received and rendered for  
during 1903

on account of Messrs La Sociedad Explotadora de Tierra del Fuego

<u>Vessel.</u>	<u>Mark.</u>	<u>Bk quantity</u>	<u>Rendered</u>	<u>Date</u>	<u>Nett Proceeds.</u>
"Kilow Branch"	Josefina	140 Bk.	147 Bk.	3.2.03	1309.14.4
"Bellaura"		166	166	23.12.03	2476.10.8
		<u>306</u>	<u>313</u>		<u>£ 3786.5.0</u>

"Milton" Josefina 69 Bales yet to sell.

HIDES

<u>Vessel</u>	<u>Mark</u>	<u>Bk quantity</u>	<u>Rendered.</u>	<u>Date.</u>	<u>Nett proceeds.</u>
"Cervantes"	{ Josefina	102	102	11.3.03	95.13.6
	{ Sebastian	30	30	23.7.03	16.11.4
"Serapis"	Josefina	34	34	10.7.03	52.16.6
"Itaeri"	{ Josefina	193	} 250	20.10.03	253.2.7
	{ Sebastian	57			
"Memphis"	Josefina	20	20	20.10.03	32.1.0
		<u>436</u>	<u>436</u>		<u>£ 450.4.11</u>

MARES GREASE

"George Pyman"	Josefina	53 bbls	53 bbls	18.9.03	68.0.2
"Bellagio"		33	33	9.11.03	49.11.0
		<u>86</u>	<u>86</u>		<u>£ 117.11.2</u>

E.O.E

Liverpool, 22<sup>nd</sup> January 1904.

Note of wools received and rendered for  
during 1903  
on account of Messrs La Sociedad Explotadora de Tierra del Fuego.

Vessel.	Mark	Rft quantity	rendered	Date	Nett proceeds.
"Cervantes"	Josefina	378 Bf.	161 Bf.	18/2/03	2128-12-2.
			217	20/3/03	2778-15-9
"Garrick"		388	385	14-5-03	4740-19-8
"Hazel Branch"		628	628	"	8231-16-4
"Newton"		29	29	"	318-0-2
"Rossetti"		875	875	29-5-03	11255-12-0
"Cavour"		32	32	14-10-03	469-17-5
"Bellagio"		78	78	8-12-03	1203-18-3
"Cervantes"	Sebastian	39	39	31-3-03	356-9-1
"Bellagio"		264	265	"	2677-5-0
"Garrick"		163	163	14-5-03	1750-14-3
"Newton"		73	74	"	735-6-8
"Rossetti"		52	52	"	569-4-4
"Montgomery"		149	147	23-7-03	1568-17-9
			1	30-9-03	11-11-8
"Geo Pyman"		170	170	"	1854-1-6
"Cavour"		270	268	"	3404-8-5
			1	14-11-03	15-8-5
"Bellagio"		2	2	8-12-03	10-9-2
"Bellagio"	craft loss.	1	1	31-3-03	13-7-3
"Rossetti"		1	1	23-5-03	10-2-5
		3592	3589		44104-17-8

E.O.E.

Liverpool. 22<sup>nd</sup> January 1904.

3.

Sociedad Exploradora de Tierra del Fuego  
Note of Wools, Skins etc. received and rendered during 1904

Vessel	Mark	B/L	Rendered	Date	Net	Proceeds	Remarks
<u>Wool</u>							
"Garrick"	Josefina	385	385	22/3/04	5245	14	2
"Sallust"	do.	709	705	6/4/04	10381	15	3
"Bellagio"	do.	1065	1067	11/5/04	14918	15	-
"South America"	do.	391	391	31/5/04	6138	11	4
"Carouvi"	do.	54	54	14/10/04	1102	2	5
"Sallust"	San Sebastian	107	100	6/4/04	1075	8	4
"Olive Branch"	do.	412	412	26/5/04	4254	14	10
"Ville du Havre"	do.	973	976	14/10/04	11167	7	10
"Carouvi"	do.	69	68	14/10/04	771	18	7
do.	MR	7	7	14/10/04	95	7	-
		4166	4165		£55091	15	-
<u>Sheepskins</u>							
"Milton"	Josefina	69	69	5/2/04	1161	13	5
"Carouvi"	do.	72	70	18/3/04	1166	15	4
			2	3/3/04	7	1	2
"Bellagio"	do.	127	127	16/12/04	3156	2	5
"Ville de Paris"	do.	209	209	16/12/04	5242	3	-
"Carouvi"	San Sebastian	40	40	18/3/04	335	11	8
"Ville du Havre"	do.	21	21	7/9/04	223	19	10
		538	538		£11293	6	10

3 more in doubt on B/L.

1 in dispute on B/L.

credit note

4.

Sociedad Explotadora de Tierra del Fuego (2)

Vessel	Mark	B/L	Rendered	Date	Net Proceeds			Remarks
<u>Hides</u>								
"Osiris"	115	115		18/3/04	137	10	-	
"Itauri"	71	71		6/9/04	91	15	11	
"Numantia"	113	113		24/8/04	63	7	10	
"Cavour"	67	69		11/11/04	85	-	9	
"Ville de Paris"	35	35		30/11/04	56	17	2	
	407	403			£434	11	8	

E. & O. E.  
Liverpool, 10<sup>th</sup> January 1905

Telegraphic Address.  
"ZODIAC," LIVERPOOL.

5.  
per Poplar Branch '88

From

Duncan, Fox & Co

31, JAMES STREET,

Liverpool, 7<sup>th</sup> January 1906.

To

Mess<sup>rs</sup> La Soc. Explotadora de Tierra del Fuego,  
Punta Arenas.

Enclosed we beg to hand you  
Bill of lading & Copies of Suppliers' Invoices  
relating to 288 Pkgs. Sundries consigned  
to your order per beaver :-

For your Seccion Ultima Esperanza  
U.T.F.  
F.S.P. = 286 Packages

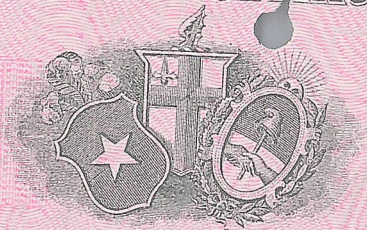
and

Soc. #12  
F.S.P. = 2 Cases Saw Bench & Accessories

THE BANK OF TARAPACÁ & ARGENTINA LIMITED. 6.

N<sup>o</sup> 18/110

£ 1300



PUNTA ARENAS

8<sup>th</sup> February 1906

Ninety days after sight of this ~~FIXED~~ of Exchange  
(first and second unpaid) please pay to the order of  
Juanca Foco & Co.

One thousand & three hundred pounds the sum of

which place to the debit of this Branch.

Sterling Value received.

TO The Bank of  
Tarapacá & Argentina Limited,  
97 & 98, BISHOPSGATE STREET WITHIN, London, E.C.

*John Davidson*  
MANAGER.

ACC?



PRINTED BY W. & A. GILBERT, LONDON.

Copy.

February 7th 1906

Messrs Duncan Fox & Co.,

Liverpool.

Dear Sirs,

Yours of Feb'y 5th 1906 to hand. I think we are under some misapprehension as to which is your Lima House. On December 18th we sent 1 case to each Punta Arenas, Talcahuano and Valparaiso, and on the 29th we sent 1 case each to Payta and Callao. These five lots were the free samples. The previous lots <sup>sent</sup> were consigned as per your instructions and as you were advised. Respecting the Price, you say that Elinan's are sold at 2/- a bottle for human use, but you do not say what size bottle. It is I believe a 4oz bottle. Our bottles charged 24/- per dozen for human use are 12oz bottles, price of course subject to the discount, while our 4oz bottles are only 2/- per doz subject to the discount. You will doubtless notice that Elinan's Embrocation for Horses and Cattle do not contain so much as ours. Our large bottles are 12oz bottles, but the principal difference which they do not seem to estimate is this, that our Dunoline is an Antiseptic dressing for all Poisonous Wounds Bites & Sores, and at the same time is a very powerful embrocation. Those ~~etc~~ other preparations may be Embrocation but they are no fit dressing for any wound, and anyone using these embrocations which are made from Acetic Acid and Turpentine and Egg, on the wound of an Animal deserve to have six months imprisonment as it is cruelty to Animals. Dunoline is an expensively made preparation for the purpose of dressing all raw wounds, poisonous bites <sup>stings</sup> and ~~wounds~~, and at the same time it is a very powerful Embrocation for all Sprains and Bruises. The difference between the preparations is so wide that they cannot both be named the same day very well, but though some of them have got well hold of the market anyone who once uses our dunolinewill not be likely to use any other. If you wish further samples to be sent to your Lima House please give us full instructions and the same shall have our prompt attention/

Copy.

February 7th 1906

Messrs Duncan Fox & Co.,

Liverpool.

Continuation of Letter.

attention. Meanwhile please explain to your people the difference in the size of the bottles as well as the difference in the class of preparation.

Yours faithfully,

(sgd.) DUNN'S BLACK OIL CO.

COPY.

9.

Havre, 7th February 1906.

Messrs. Lamport & Holt,  
Liverpool.

Dear Sirs,

"Ville du Havre". We have your favour of the 5th instant enclosing copy of a letter you have received from Messrs. Duncan Fox & Co. of Liverpool relating to a quantity of Sheepskins which have been delivered seriously damaged by weevils. We cannot understand what the weevils have to do with the responsibility of the steamer, nor do we understand either the complaining of your friends against our two boats, as you have been able to state that any cargo delivered by these steamers was in good condition.

In these circumstances we are not at all prepared to meet these gentlemen in this matter.

We remain, dear Sirs,

Yours truly,

(Sgd) E. GROSOS & FILS.

(Copy).

10

9th February 1906.

Messrs. Duncan Fox & Co.,  
James Street.

Dear Sirs,

"Ville Du Havre".

With further reference to your letter of the 5th inst. respecting the damage to a quantity of Sheep Skins which came to your consignment ex the above steamer, we have now received a reply from the owners, and we hand you a copy of their letter herewith from which you will see that they are not inclined to entertain any claim in this connection.

Yours truly,

(Sgd) LAMPORT & HOLT.

DUNCAN, FOX & CO

Telegraphic Address  
"ZODIAC," LIVERPOOL.

Liverpool

16th February 1906

Goods Department.  
Per "Victoria" (s).

The Managing Director,

La Sociedad Esplotadora de Tierra del Fuego,  
P u n t a A r e n a s .

Dear Sir,

We confirm our respects of 2nd February and have now to acknowledge receipt of your favour of 13th January.

Finance. The items appearing in your letter under reply are in order.

San Sebastian Section 0/55. Store Account. We now hand you Debit Note for Butchers' Knives and Steels shipped per "Almond Branch" (s); the original Invoice was wrongly extended and hence the necessity of sending you this Debit Note.

Dr France. This gentleman's brother asked us to send forward a packet of Visiting Cards and we are posting them to you today. Kindly hand them to Dr. France at your convenience.

Galvanized Iron. 24G x 10/3" Sheets are now quoted at £12.7.6 per ton less 2 1/2% and 1% fob Liverpool.

Fencing Wire. The last quotations we have received from Warrington are:-

Black Steel Facing Wire Nos 0 to 6	@	£7. 5. 0	per ton
Galvanized do Nos 0 to 8	@	£9.15. 0	do
do do Barbed	@	12. 0. 0	do

less 2 1/2%

Esp. 2.

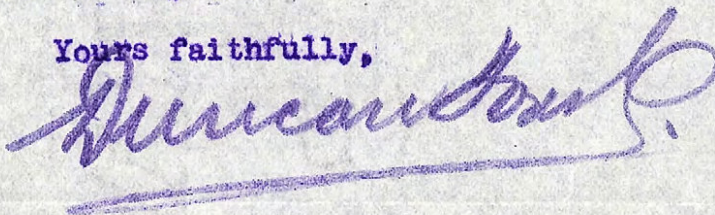
less 2 $\frac{1}{2}$ %, delivered Liverpool.

Galvanized Oval Steel Fencing Wire "Gorgon" 17x15 @ £18. 5. 0

do do do do "Medusa" do @ £14.10. 0

per ton, Nett , delivered Liverpool.

Yours faithfully,

  
J. M. Cantor

Telegraphic Address  
"ZODIAC", LIVERPOOL.

per "Victoria" ss.

From

Duncan, Fox & Co

31, JAMES STREET,

Liverpool, 16<sup>th</sup> Feby 1906.

To

Mess<sup>rs</sup> La Soc<sup>a</sup> Explotadora de Tierra del Fuego,  
Punta Arenas.

List of Enclosures.

N<sup>o</sup> 1.

General Letter

Account Sales 112 Hides ex "Poplar Branch"

Copy of Letter from Lamport & Holt.

Note of Shipment & Invoice for Rams of "Kimitaka"

Goods Department Letter

Copy of Letter from Dunn's Black Oil Coy.

D. Note for Goods shortcharged of "Almond Branch" 19/105.

Copy Blue Print of Saw Bench of "Poplar Branch"

Duplicates of Mail per "Orta" ss.

N<sup>o</sup> 2: Price lists from L. E. Morton & Crosser Blackwell, <sup>Circulars from</sup> Robert Lister & Co.,  
Jas. Gordon & Co. Market Reports.

N<sup>o</sup> 3: - Visiting Cards for D. France.

DUNCAN, FOX & CO

Telegraphic Address:  
"ZODIAC" LIVERPOOL.

177  
*Liverpool* 16th. February 1906

General Letter per "VICTORIA"

Messrs. La Sociedad Esplotadora de Tierra del Fuego,  
P U N T A   A R E N A   S.

Dear Sirs,

We confirm our respects of 2nd. and have now to acknowledge receipt of your favours of 13th. and 15-th. ulto handing us Bill of Lading for 118 Bales Caleta Josefina Wools, 583 Bales San Sebastian Wool & Skins, and 21 Bales Springhill Skins per "BELLAGIO"; and 16 Caleta Josefina and 50 Philip Bay Hides per "MEMPHIS", for which we are obliged.

FINANCE. We note that you have drawn upon us for sums amounting to £88-3-4 and £215-0-0, and these amounts will be duly honoured on presentation and placed to your debit.

WOOL. There has been little done in the article since we last wrote, but prices are firm and there is every prospect that the present level will be maintained for some time to come. There is even a feeling that we may see an advance in prices later in the year which is a pleasing prospect in view of the heavy arrivals that may be expected within the next two months. It is evident however, that your shipment per "SOUTH AMERICA" will not arrive in time for the March Sales but your valued consignments per "CERVANTES" and "BELLAGIO" will both be offered then/

Soc.Esp. 2.

then, and we trust will realise well. We thank you for the various specifications you enclose, and these have been sent on to Messrs. John Hoare & Co.

SHEEPSKINS. The London Auctions on 8th. inst were well attended and excellent prices were realised for all that was offered. Large full-wooled skins improved ½d. to 1d. per lb in value, but smaller and inferior lots show little change. Your valued consignments per "VILLE DE PARIS" sold at prices which we are sure will please you, and Messrs. John Hoare & Co call attention to the bale lot 85 which sold at 1/- per lb, a record price for Punta Arenas skins.

We have been in communication with Messrs. Lamport & Holt as to the damage by weevils to the 213 Bales Josefina and 46 Bales Springhill Skins ex "VILLE DU HAVRE", and hand you copy of letters received in reply. We consider it useless to press the claim further in view of this as it is impossible to bring home direct responsibility to the Company that the damage took place on board the steamer.

HIDES. Enclosed we hand you Account Sales for -

Caleta Josefina	60	} Hides per "POPLAR BRANCH" nett pcd. £164-8-8
San Sebastian	42	

and pass the amount to your credit in account.

TALLOW. - has been asdepressed market in the interval and prices for South American Mutton must now be reduced to 28/- c.i.f.

RAMS FROM NEW ZEALAND. We have now to wait upon you with invoice for the 63 Rams per "RIMUTAKA" bought by Messrs. Dalgety & Co. Ltd. for the Esplotadora & Riqueza Estancias amount ~~£1482-14-5~~<sup>1482-14-5</sup> and pass the figures to your debit in account.

Yours faithfully,

*Duncan Brown*

Telegraphic Address  
"ZODIAC", LIVERPOOL.

per "Cervantes 32"

From

Duncan, Fox & Co

31, JAMES STREET,

Liverpool, 7<sup>th</sup> March 1906

To

Messrs La Sociedad Explotadora de Tierra del Fuego  
Punta Arenas

Enclosed we beg to hand you  
Bills of lading & copies of Suppliers' Invoices  
relating to the undernoted shipments  
consigned to your order per bearer and which  
we trust will arrive to your satisfaction:-

For Ultima Esperanza Station:-  
88 packages Sundries

For Philip Bay Station:-  
400 Bales. See Iron Standards.



Recibido de es  
a las 5:13 M.  
por EB  
trasmitió EB

N.º 4

**Telégrafo del Estado**

TELEGRAMA DE SERVICIO

Trasmitido a \_\_\_\_\_  
a las \_\_\_\_\_ M.  
por \_\_\_\_\_  
recibió \_\_\_\_\_

Oficina de \_\_\_\_\_ de 190\_\_

A 513

En 198 Liverpool manifiesta  
no haber pedido anulacion  
del no. 134/6 sheep en  
consecuencia del curso donde  
corresponde.

Baires

DUNCAN, FOX & CO.

LIVERPOOL. MANCHESTER

VALPARAISO.-CONCEPCION.

CHILLAN.-PENCO.

TALCAHUANO.

CHILE.

LIMA.-PIURA.

CALLAO.

PERÚ.

Cable Address: "ZIG ZAG."

CODES { A. 1.  
A. B. C. 4th & 5th EDITION.  
LIEBERS.  
WATKINS.  
SCOTT'S 1885-1896.  
BEDFORD Mc. NEIL.  
MOREING & NEAL.

*Valparaiso,* 2 de Marzo de 1906.

Señor Director-Gerente,

Soc'd Esplotadora de Tierra del Fuego,

Punta Arenas.

Mui Señor nuestro,

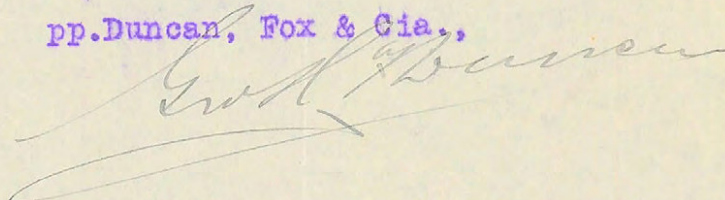
Confirmanos el telegrama que le enviamos ayer

como sigue:-

"Liverpool telegrafian lana en general  
mercado de Bradford mui activo, esper-  
anzas favorables para proximos remates  
mercado tiende á subir."

Sus Attos. y SS,SS,

pp.Duncan, Fox & Cia.,



DUNCAN, FOX & CO

Telegraphic Address  
"ZODIAC," LIVERPOOL.

Liverpool

2nd. March 1906

19.  
Clerk 7/4/06  
Advised to be  
re Rogers remittance  
per Liverpool  
with same to

General Letter per "PANAMA"

Messrs. La Sociedad Esplotadora de Tierra del Fuego

P U N T A A R E N A S .

Dear Sirs,

We confirm our respects of 15th. ulto and have now to acknowledge receipt of your favour of 26th. January handing us Specification of Caleta Josefina Wools, and Wool Classer's Report on the San Sebastian Clip for which we are obliged.

FINANCE. We note that you have drawn upon us for sums amounting to £44, and same shall be duly honoured upon presentation.

WOOL. The market has developed a very firm tone during the fortnight, and values for all classes of wools are now  $\frac{1}{2}$ d. to 1d. per lb dearer than at last auctions. Things look very hopeful for the London Sales which open on 13th. inst. There is an active enquiry for both the home and export trade, and buyers have eagerly paid full prices for what has been offered at the provincial auctions. We have now to enclose Report and Valuation of the Wools per "CERVANTES" and hope to do well with them when the sales come on.

SHEEPSKINS. Enclosed we hand you Account Sales for -

Caleta Josefina	16 B/-	Skins per	"VILLE DE PARIS"	£346-14- 3
San Sebastian	15/B/-	" "	"	187- 6- 6
Springhill	46 B/-	" "	"	1029-18- 5

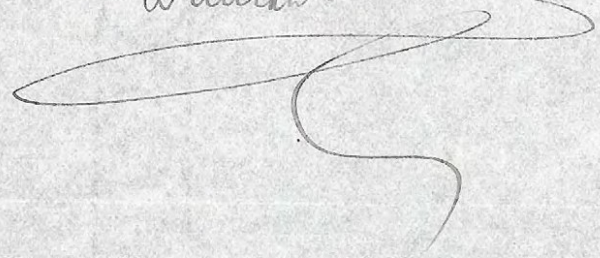
and pass the proceeds to your credit as usual.

TALLOW The market is quiet and there is little offering.

Soc:Esp:Gen: 2.

offering. South American Mutton may now be quoted at 28/- c.i.f.

Yours faithfully,

*Duncan Gray*  


DUNCAN, FOX & CO

Telegraphic Address:  
"ZODIAC," LIVERPOOL.

Liverpool

2nd March 1906.

Goods Department.

Per "Panamá" (s).

The Managing Director,

La Sociedad Esplotadora de Tierra del Fuego,

P u n t a A r e n a s .

Dear Sir,

We confirm our respects of 16th February and have now to acknowledge receipt of your favours of 26th and 27th January.

La Riqueza de Magallanes. We take note that this Company is now amalgamated with your Company and that it is unnecessary to address letters to the Springhill and Philip Bay Sections.

Galeta Josefina 0/s 105 and 106. }  
San Sebastian 0/s 61 and 62. } are under attention.

In accordance with your request we shall do our best to hasten shipment of the Furniture on order. We shall arrange shipment by the first possible P.S.N.Co's steamer.

Wool Press. Your lengthy letter on Mr H I Robert's Presses will be placed in the hands of Messrs Harvey & Page after we have attempted to get on working terms with Mr Roberts. This gentleman has unfortunately lost patience owing to the fact that we were the first to provide you with Catalogues and Price Lists of these Wool Presses, say, two years ago without any orders having been received. True the Catalogues we then sent you were for Jute and Cotton baling but subsequently we provided you with Catalogues and Prices of Wool Presses. He has, however, made some agency arrangements which we /

Esp: 2.

we are endeavouring to have modified in his and your interests, Messrs Harvey & Page will fully investigate the technical matters to which you have drawn our attention and we shall ask them to report upon the Press you require at the earliest possible moment.

Galvanized Iron. 24G x 10/3" Sheets are quoted @ £12.7.6 per ton, less  $2\frac{1}{2}\%$  and 1%, fob Liverpool.

Fencing Wire. The latest quotations we have received from Warrington are:-

Black Varnished Steel Fencing Wire	Nos 7 & 8	@ £ 8. 0.0	ton
Galvanized do do	do	@ 9.15.0	"
do 4 Barbed do	do	@ 12. 0.0	"

less  $2\frac{1}{2}\%$ , delivered Liverpool.

Galvanized Oval Fencing Wire "Gorgon"	17 x 15	@ 18. 5. 0	"
do do "Medusa"	do	@ 14.10.0	"

Nett, delivered Liverpool.

Yours faithfully,

Per "Panama" S.S.

Telegraphic Address,  
"ZODIAC," LIVERPOOL.

From

Duncan, Fox & Co

31, JAMES STREET,

Liverpool, 2<sup>nd</sup> March, 1906.

To

Mess<sup>rs</sup> La Soc<sup>te</sup> Explotadora de Sierra del Inexp,  
Punta Arenas.

List of Enclosures

N<sup>o</sup> 1:-

General Letter.

Reports & Valuations Wool & "Cervantes"

Accounts - Sales (3) Wool & "Fille de Paris"

Goods Department Letter

D<sup>r</sup> Notes (2) for Samples per "Lima Branch"

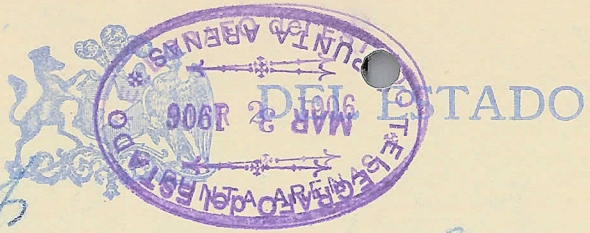
Duplicates of Mails per "Victoria".

N<sup>o</sup> 2:-

Jas. Gordon & Co<sup>rs</sup> Market Reports  
Price Lists from C. & E. Norton and  
Wm. Eyre & Nephews

Telegrama N.º 723  
 Palabras 3  
 Fecha da 1, 20  
 Hora M  
 M M

192 TELEGRAFO



Sr. Sheep

Serie 170  
 Aparato 17  
 Trasmitió 17  
 Recibido por 17 de 17  
 a las 9 h. m. M

Telegrama recibido de Valpso el 17 de 1906

Liverpool telegrafian lana en  
 general mercado de Bradford  
 muy activo esperanzas favorables  
 para proscimo remates mercado  
 de Sudis.

Duncan Jose

16/3/06

DUNCAN, FOX & CO.

TELEGRAPHIC ADDRESS:  
"ZEALOT, MANCHESTER."

TELEPHONE NUMBER 3517.  
A.B.C. CODE USED.

MANCHESTER 3rd March

1906

The Managing Director,

Sñrs. La Sociedad Esplotadora de Tierra del Fuego,

PUNTA ARENAS.

Dear Sir,

Since writing you on the 20th January we have not had the pleasure of hearing from you.

In a sample case of our mutual friends, Messrs Braun & Blanchard, B B % "Lime Branch" S/ 75 per "Lime Branch" g sailing from Liverpool about the 1st instant, we have enclosed under cover to your goodself, a sample Rug which we hope may be found suitable for future orders, and we shall be obliged if you will kindly apply to these friends for same.

Wages in the Cotton Trade. Since our last advice a meeting has taken place between the representatives of the Employers and Employes in the Weaving Trade with the result that in addition to the 5% previously conceded a further advance of 2½% in wages has been granted. The additional advance should not increase the price of goods more than ¼d per piece.

Our Market. Plenty of business continues to be transacted here, and general complaints are heard regarding the quality of Cotton obtainable. Yarns continue to advance in price in spite of occasional falls in the value of Cotton, and Spinners are said to have improved their margins during the past month to the extent of ¼d per lb. Spot Cotton is today quoted 5.78d per lb.

We remain, Dear Sir,

Yours faithfully,

*J. Duncan Fox & Co*  
*Charles Turle*

DUNCAN, FOX & CO.

LIVERPOOL. MANCHESTER

VALPARAISO.-CONCEPCION.

CHILLAN.-PENCO.

TALCAHUANO.

CHILE.

LIMA.-PIURA.

CALLAO.

PERU.

Cable Address: "ZIG ZAG."

CODES	}	A. 1.
		A. B. C. 4th & 5th EDITION.
		LIEBERS.
		WATKINS.
		SCOTT'S 1885-1896.
		BEDFORD Mc. NEIL.
		MOREING & NEAL.

*Valparaiso,* 5th March 1906:

Accounts per "Oravia" /,

The General Manager.

Sociedad Esplotadora de Tierra del Fuego,

Punta Arenas.

Dear Sir,

We are in receipt of your esteemed favours of 3rd, 6th 8th, 15th and 16th ult. contents of which are noted.

Accounts Current. We are pleased to learn that you have found all our statements, as at 31st December last, correct. With regard to the item of £68. 6. 8 against Mr A. A. Cameron we beg to hand you copy of the account which we trust will be found in order. Mr Cameron at that time had no private account with us, and we believe that it was by his instructions that the amount was placed to his debit in the company's books.

Portable Engine. You are quite correct in presuming that we cancelled our order through Liverpool after the purchase effected here.

Yours faithfully,

12 March

6

Messrs. DUNCAN, FOX, & Co.

VALPARAISO

*Ack to P 7/6/06*

Gentlemen:

Referring to a conversation which I had recently with your Mr. MacClellan, re "Carneros Lanares," I have to ask if you can procure for me, from any one of your Estancias in Magallanes, 50 or 60 young Rams, say of last October lambing. According to the opinion of Mr. Cameron, the breed which will best suit us here is "LINCOLN" or "ROMNEY MARSH."

You might let me know approximately what they would cost in Punta Arenas.

These of course could come forward insured against loss at sea, by one of the steamers for which you are Agents.

I remain,

Yours truly "

*Diego Mitchell*

P. S. As I will have left for Europe before I can get a definite answer from you, correspondence on the subject can be addressed to my place here in Piguchen.

*£ 2. 10/ on beach in S. Dec F.  
~~cannot deliver~~ if delivered  
after month of August and  
before the price will  
be 10/ more.*

DUNCAN, FOX & CO

Telegraphic Address -  
"ZODIAC," LIVERPOOL.

Liverpool

16th March 1906.

Goods Department. Per "Orissa" (s)

To the Managing Director,

La Sociedad Esplotadora de Tierra del Fuego,

Punta Arenas

Dear Sir,

We confirm our respects of 2nd March and have now to acknowledge receipt of your favours of 8th, 9th and 13th February.

10 H.P. Engine. Our Valparaiso House will have explained to you that they ordered the Engine by mistake and we have had to send it forward to their market for sale, for evidently they filled your order by a purchase in their market.

Gal. Jos 0/106. The greater portion of the Furniture you ordered has been shipped per "Orissa" (s), per enclosed Invoice. The balance will go forward per "Gaelic" (s), sailing hence on 29th March.

Wool Press. As Mr Roberts has made Agency arrangements which cover the South of Chile we could not advantageously approach him with regard to the proposal contained in your letter dated 26th January. As, however, Messrs Harvey & Page are fully acquainted with Mr Roberts' Toggle Presses and consider them wholly unsuitable for Wool, they will prepare specifications and details of other Presses which will be more suitable for your requirements and we hope to be in a position to send you these estimates and particulars by next mail. Messrs Harvey & Page explained to us that the strain on the length of the arm of a Toggle Press is too great and that these Presses are really more suitable for Cotton and Jute than for Wool.

Esp. 2.

German Galvanized Wire. The complaint you received from the Manager of the Springhill Section is noted and the only alternative we can suggest is that you should authorize us to buy English and not German Wire. We conceive it to be our duty to you to buy in the cheapest market but we quite recognize the fact that a cheap article is not necessarily a good article and, if you prefer to have thoroughly sound articles rather than cheap articles, then our recommendation is to buy English rather than Continental "makes" of Wire and on this point we should like to receive your definite instructions.

Boiling Down Plant. In Sample Case per "Magellan" (s) we are sending you descriptive Catalogues of a Boiling down Plant similar to the Plant we have already supplied for use on Sheep Farms controlled by your Company. We enclose an Estimate for the Plant which may be of use to you in case you wish to provide us with further orders for this Plant.

Galvanized Iron. 24G x 10/3" Sheets are still quoted at £12. 7. 6 per ton less 2½% and 1% fob Liverpool but there is an easier feeling in the market and prices may shortly be reduced.

Fencing Wire. The last quotations we have received from Warrington are:-

Black Steel Fencing Wire Nos 0 to 6	@ 7. 5. 0	less 2½%
Galvd. " " " " 0 to 8	@ 9. 15. 0	"
" " " " Barbed	@ 12. 0. 0	"
Galvd. Oval Fencing Wire "Gorgon" 17 x 15	@ 18. 5. 0	<u>net</u>
" " " " "Medusa" "	@ 14. 10. 0	<u>net</u>

delivered Liverpool.

Yours faithfully,

*Duncan*

DUNCAN, FOX &amp; CO

Telegraphic Address-  
"ZODIAC," LIVERPOOL.

Liverpool

16th. March 1906

General Letter per "ORISSA"

Messrs. La Sociedad Esplotadora de Tierra del Fuego,

P U N T A A R E N A S .

Dear Sirs,

We confirm our respects of 2nd. inst and have now to acknowledge receipt of your favours of 8th, 9th, 10th, 12th., and 13th ulto, handing us Bills of Lading for 334 Bales Wool per "SALLUST", 41 Bales per "ALMOND BRANCH", and 1597 Bales per "SOUTH AMERICA", for all of which we are obliged.

FINANCE. We note that you have drawn upon us for various sums amounting to £275-16-5, £261-17-7, £2-0-0, and £87-1-2, and have to thank you for remittance £2431-0-0, which we place to your debit and credit respectively.

WOOL. There was a large attendance of Home & Foreign buyers at the London Auctions which opened on the 13th. inst, when everything offered sold at splendid prices. The demand was excellent and there was keen competition for all classes of wools, but more particularly for the Medium & Coarse Crossbred qualities, which advanced 1d. per lb, while the Merino & Fine Crossbreds may be said to be  $\frac{1}{2}$ d. per lb dearer. 665 Bales of your Josefina Wools, 125 Bales of the Philip Bay, and 38 Bales of the Springhill Clip were sold yesterday at prices up to  $14\frac{1}{2}$ <sup>15</sup> for the Josefina, while the Springhill Wools brought the record price of  $13\frac{1}{2}$ d. per lb. A further/

Soc. Esp. 2.

further 342 Bales, principally San Sebastian, are to be offered on 20th. inst and as the market is very firm, the present level of values may be counted on for the remainder of the Auctions. It is disappointing that the "SOUTH AMERICA" shipments have not been in time, but the steamer will not arrive in London for 10 days yet. We thank you for the various specifications enclosed in your letter, and have passed on to Messrs. John Hoare & Co your remarks about bales 695/873.

SHEEPSKINS. The London Auctions are fixed for the 22nd. inst when 115 Bales of your valued consignments, will be offered. The market is firm and we hope these will do well.

HIDES. Enclosed we hand you report and valuation of 66 Hides per "MEMPHIS", and hope to advise you of their sale in our next. The market at present is quiet in Havre.

TALLOW. Tallow is a dull market, and little business has been done in the interval. South American Mutton may now be quoted 28/3 to 28/6 per cwt c.i.f.

FIRE INSURANCE. On reading over the extract from letter of 8th. December on this subject, we are unable to decide whether you wish an additional insurance of £200 on shed, and £150 on the second press, and we shall be glad to have your instructions on the subject. Meanwhile we are endeavouring to arrange a provisional cover for £350 in terms of the policy now running, pending your reply.

Yours faithfully,

*Duncan*

Telegraphic Address.  
"ZODIAC", LIVERPOOL.

per Crissa S.S.

From

Duncan, Fox & Co

31, JAMES STREET,

Liverpool, 16<sup>th</sup> March, 1906.

To

Mess<sup>rs</sup>

La Soc<sup>a</sup> Explotadora de Tierra del Fuego,  
Punta Arenas.

List of Enclosures

N<sup>o</sup> 1:- General Letter

Report & Valuation 66 Hides ex "Memphis"  
Goods Department Letter

Estimate for Boiling Down Plant

Bill of Lading for 10 pkgs <sup>22</sup> Lumber of bears.

Duplicate B<sup>l</sup>ading per "Servantes" S.S.

Note of Shipment & Invoices per do

Duplicates of Mail per "Panama" S.S.

N<sup>o</sup> 2:-

Market Reports from C. M. Hampson & Co & Jas. Gordon & Co  
Price Lists from C. & C. Norton, Kearley & Inge Ltd,  
J. A. Sharwood & Co; and Crosse & Mackwell.

Telegraphic Address.  
"ZODIAC," LIVERPOOL.

per "Crissa" S.S.

Supplementary Mail.

From

Duncan, Fox & Co.

31, JAMES STREET,

Liverpool, 17<sup>th</sup> March, 1906.

To Mess<sup>rs</sup>

La Soc<sup>dad</sup> Explotadora de Tierra del Fuego  
Punta Arenas

List of Enclosures.

N<sup>o</sup> 3:-

Note of Shipment & Invoice  
for 10 cases Furniture  
per "Crissa" S.S.

List:-

John Hoare & Co's Sale Catalogue (15<sup>th</sup> issue)

Telegrama N°

Palabras

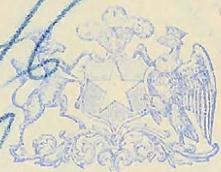
Fecha de

Hora

M M

Sr.

TELEGRAMA



DEL ESTADO

Serie

Aparato

Trasmitió

Recibido por

de

a las

hr.

mn.

M

Telegrama recibido de

el

1906

Mande un fente colección diario  
publicando avisos juntas Regulas  
esplotadora fines diciembre.

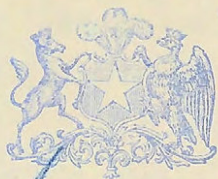
~~editer 16/3/06~~

Telegrama N.º

775 / 162

Palabras

TELEGRAFO



DEL ESTADO

N.º 35

Fecha de

Hora

M.

Sr.

Sheep



1050

Por

Pa

Trasmisión por

de

a las

h.

m.

M

Telegrama recibido de

Valparaiso

el

15 de

3

1906

Liverpool telegrafian remitan lana  
mucha competencia mercado pa  
Cubido fines Crossbreds medio  
peru que co-arse crossbreds un  
peru que

Van Han for

16/3/06

DUNCAN, FOX & CO.

LIVERPOOL. MANCHESTER

VALPARAISO.-CONCEPCION.

CHILLAN.-PENCO.

TALCAHUANO.

CHILE.

LIMA.-PIURA.

CALLAO.

PERÚ.

Cable Address: "ZIG ZAG."

CODES	{	A. 1.
		A. B. C. 4th & 5th EDITION.
		LIEBERS.
		WATKINS.
		SCOTT'S 1885-1896.
		BEDFORD Mc. NEIL.
		MOREING & NEAL.

*Valparaiso,* 15 de Marzo de 1906.

Señor Director-Gerente,

Soc'd Esplotadora de Tierradel Fuego,

Punta Arenas.

Mui Señor nuestro,

Nos es grato trascribir á Vd. el siguiente cablegrama recibido de nuestra casa de Liverpool cuyo contenido le enviamos pör telegrafo ayer:-

"Sheeps Wool.  
Competition strong.  
Fine Cross Breeds  
Market has advanced 1/2d  
Coarse Cross Breeds  
Market has advanced 1d."

Sus Attos. y SS.SS.

pp.Duncan, Fox & Cia.,

DUNCAN, FOX & CO.

LIVERPOOL. MANCHESTER

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CHILLAN.-PENCO.

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		MOREING & NEAL.

*Valparaiso,* 17 de Marzo de 1906.

Señor Director-Gerente,

Sociedad Esplotadora de Tierra del Fuego,

Punta Arenas.

Mui Señor nuestro,

Tenemos el agrado de confirmar el siguiente cablegrama que le hemos mandado ayer, y que habia sido recibido de nuestra casa de Liverpool:-

"Punta Arenas Wool.  
 We have sold  
 Caleta Josefina  
 Small quantity  
 1/3  
 500 Bales  
 Averaging  
 1/1-1/2  
 Philip Bay  
 We have sold 100 Bales at 1/2 per lb."

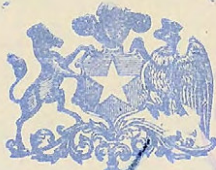
Sus attos. y SS.SS.

pp.Duncan, Fox & Cia.,

*E. W. Fox*

Telegrama N.º 161  
 Palabras 175 16  
 Fecha 16 de 3  
 Hora 11:00 P. M.  
M. M.  
tho.

TELÉGRAFO



DEL ESTADO



Sr. Mr. L. M. L. L. L.  
Pa

N.º 2  
 Serie 1273  
 Aparato \_\_\_\_\_  
 Trasmitió \_\_\_\_\_  
 Recibido por \_\_\_\_\_ de \_\_\_\_\_  
 a las \_\_\_\_\_ h. \_\_\_\_\_ m. \_\_\_\_\_ M.

Telegrama recibido de Walps. el 17 de Marzo 1906

Liverpool telegraphs wool settlor  
Josefina queerish intrusiver  
500 bales  
personal averaging intrudress  
100 bales  
philip bay praesidio intruglia

Parrid

30 / 3 / 6  
 C/A

Telegrama N.º 162  
 Palabras 3  
 Fecha de 8  
 Hora 10 M.

113  
 TELÉGRAFO



TELEGRAFO del EST.  
 DEL ESTADO  
 MAR 17 1896

Sr. Sheep P.A.

Serie 1274  
 Aparato 15  
 Transmitió 8/4/96  
 Recibido por [Signature] de [Signature]  
 a las 3 h. 3 m. 6 M.

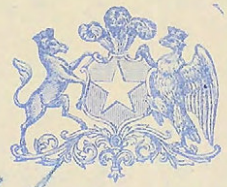
Telegrama recibido de Wolfs. el 17 de 3 1906

Liverpool telegraphs wool settlor  
 we have sold  
 Josephina <sup>Small quantity</sup> querish intrusive pursual  
 averaging intrudress philip bay praeandia  
 intrudlia

Act 30 / 3 / 06

Telegrama N.º 272  
 Palabras 18  
 Fecha de 2  
 Hora 2 M.  
 M M

139  
 TELEGRAFO  
 456  
 Sr. Sheep



DEL ESTADO



1412 N.º 2

Recibido por P.R. de P  
 a las 10 m. M.

Telegrama recibido de

Valparaiso

el 22 de

3

1906

<u>Lives</u>	<u>telegrafian</u>	<u>lana</u>	<u>de</u>
<u>Punta</u>	<u>arenas</u>	<u>mercado</u>	<u>es</u>
<u>fiome</u>	<u>San</u>	<u>sebastian</u>	<u>rendenno</u>
<u>cuatrocientos</u>	<u>setenta</u>	<u>y</u>	<u>cinco</u>
<u>fardo</u>	<u>a</u>	<u>un</u>	<u>chelin</u>
<u>un</u>	<u>peni que</u>	<u>tres</u>	<u>cuartos</u>
<u>la</u>	<u>libra</u>	<u>termino</u>	<u>medio</u>
<u>el</u>	<u>mejor</u>	<u>precio</u>	<u>salado</u>

N.B. - No se atenderá a ningún reclamo si no se presenta este telegrama.

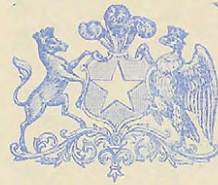
Telegrama N° \_\_\_\_\_

Palabras \_\_\_\_\_

Fecha de \_\_\_\_\_

Hora \_\_\_\_\_ M.

TELÉGRAFO



DEL ESTADO

N° 2



Sr. \_\_\_\_\_

M M  
242 / 32

2

Transmitido por \_\_\_\_\_ de \_\_\_\_\_  
a las \_\_\_\_\_ h. \_\_\_\_\_ m. \_\_\_\_\_ M.

Telegrama recibido de \_\_\_\_\_ el \_\_\_\_\_ de \_\_\_\_\_ 190 \_\_\_\_\_

france per quos la libra

Ch 30/3/06

Telegraphic Address.  
"ZODIAC," LIVERPOOL.

Per Hazel Branch

From

Duncan, Fox & Co

31, JAMES STREET,

Liverpool, 23<sup>rd</sup> Nov, 1906.

To

Mess<sup>rs</sup>

La Soc<sup>a</sup> Explotadora de Tierra del Fuego  
Punta Arenas.

We have pleasure in handing  
you herewith Bill of Lading and  
Copies of Suppliers' Invoices relating  
to the undernoted shipment consigned  
to your order per beaver, for your  
Region San Sebastian.

SAN  
SFB

1/2 = 2 cases contg Loughboro Boiler & Fittings  
10/360-350 Sacks Coal.

Telegraphic Address.  
"ZODIAC" LIVERPOOL.

per "Gaelic" ss

From

Duncan, Fox & Co

31, JAMES STREET,

Liverpool, 30<sup>th</sup> March 1906.

To

Mess<sup>rs</sup> La Soc<sup>dad</sup> Explotadora de Tierra del Fuego,  
Punta Arenas.

List of Enclosures.

N. 1.

General Letter

Valuations (2) Woolsex "Bellagio" ss.

Accounts Sales (3) Woolsex "Cervantes" ss.

Credit Note for return Ins<sup>ur</sup> Prem<sup>ium</sup> on 63 Rams.

Goods Department Letter

Bill of Lading per "Gaelic" ss.

Dup<sup>l</sup> B<sup>ill</sup> of Lading per "Crissa" & "Hazel Branch"

Notes of Shipments & Invoices of "Gaelic", "Bellagio" & "Hazel Branch"

Duplicates of Mail for "Crissa" ss.

Set of Estimates, Specifications  
and Blueprints for Wool-shed  
Machinery

N. 2. John Hoare & Co's Sale Catalogues (2) per Gordon & Co's Market Reports

Price list from C. E. Morton & John Lethem & Sons.

DUNCAN, FOX & CO.

LIVERPOOL. MANCHESTER

VALPARAISO.-CONCEPCION.

CHILLAN.-PENCO.

TALCAHUANO.

CHILE.

LIMA.-PIURA,

CALLAO.

PERÚ.

44  
Cable Address: "ZIG ZAG."

CODES {  
A. 1.  
A. B. C. 4th & 5th EDITION.  
LIEBERS.  
WATKINS.  
SCOTT'S 1885-1896.  
BEDFORD Mc. NEIL.  
MOREING & NEAL.

Valparaiso, Marzo 24 de 1906.

*Mm contertucos*

Señor Director Jerente

Sociedad Esplotadore de Tierra del Fuego

Punta Arenas.

Muy Señor nuestro,

Tenemos el agrado de transcribir a Ud el siguiente cablegrama recibido el 21 del pte de nuestra casa de Liverpool y cuyo contenido le hemos trasmitido por telegrafo:-

Punta Arenas wool  
market is firm  
Sam Sebastian  
We have sold Punta Arenas wool at 1/1-3/4d per lb  
average  
475 bales  
highest  
1/3d

Sus Attos Y SS. SS.

pp Duncan, Fox & Co.,

*Enshamman*

*[Signature]*

Extract from Liverpool Letter 2nd March re Insurance on Wool

The British & Foreign have been looking rather closely into the matter of insurance especially in connection with our larger shipments of Wool from the Straits and as you know we are insured under our policy against all risks from the sheeps back to the warehouse in Liverpool, but as this includes a very heavy fire risk during the time that the Wool is in the hulks they have been striving to relieve themselves of this responsibility by transferring the risk to a Fire Co proper and after some negotiation we managed to arrange with the Royal the terms upon which they would take the risk, which as far as the Royal is concerned begins when the wool is baled and outside the shearing shed, continues while it remains stored on the beach or awaiting shipment from the outlying stations, and covers also the Fire risks on the hulks. We have agreed to pay 2/6 per cent on the total value of the Wool shipped, beginning with the first steamer after the "South America" and we get the current rate reduced to 17/6 from 20/- having settled also that our British & Foreign policy protects us in the way it hitherto has done by stating that the previous conditions rule with the exception of the cover that we obtain by the Royal Policy.

There is only one point that we shall have to ask you to look after on your side, and the Royal will be writing you today on this subject, which is that they wish a sort of log to be kept by the hulk masters and also by the Administrators of the different estates showing from day today the ~~xxxx~~ movement of the wool which is covered by the Royal policy, the object of this being to be able in case of accident to present some sort of document which will define

the actual amount of wool which was at stake at the different points on any one day.

))))))xxxxx))))))xxxx))))))