

(1)

23rd June 1906.

Goods Department.

Mr. James McVinnie,
Dumfries.

Dear Sir,

We are in receipt of your undated favour and we take note that you have practically engaged six young men to take up employment with La Sociedad Esplotadora de Tierra del Fuego as Shepherds. We presume that you have submitted our Draft Agreement to these six men and that you are prepared to sign it. We, therefore, now enclose 18 copies for these men to sign and when you require further forms, kindly apply to us for them. We shall agree to pay their third-class fares from Dumfries to Liverpool as it seems only reasonable to do so. We can send the money to you to enable you to purchase the Railway Tickets and despatch the men to Liverpool the night before the steamer by which they are to be sent to Punta Arenas sails, and they can go straight on board the steamer here after calling at our Office (31, James Street) for their tickets.

Yours faithfully,

26th June 1906.

Goods Department.

Mr. James Mc Vinnie,
Dumfries.

Dear Sir,

Referring to our letter of 23rd June, we have had an opportunity of discussing the question of the engagement of Shepherds with a gentleman, who is well acquainted with the conditions existing at Tierra del Fuego. He is of opinion that a better class of Shepherd will be obtainable if the Clause, stipulating that the first six months salary shall remain in the hands of La Sociedad Esplotadora de Tierra del Fuego, is taken out of the Agreement and we have agreed to do so. This gentleman has instructions to engage a few Shepherds for the same Company and it appears to us desirable that all the men engaged for La Sociedad Esplotadora de Tierra del Fuego should sign the same form otherwise there would be trouble when the men reached the farms. Please, therefore, strike out the Clause of the Agreement forms sent to you on 23rd instant beginning "And it is hereby agreed that the first six months' salary" down to "on account of either the before-mentioned faults" when engaging men for La Sociedad Esplotadora de Tierra del Fuego.

Yours faithfully,

Dumfries 2nd July 1906.

Messrs Duncan, Fox & Co.,
Liverpool.

Dear Sirs

Your letter of the 29th inst to hand with the agreement for William Thompson which I have forwarded to him for signature .

I am forwarding to-day the 12 copies of agreements which you returned for my signature.

Would you send me on agreement sheets for other two men whom I have engaged for Punta Arenas.

I think the men will all be ready to sail about the 19th July as the company will like them to get out to Punta Arenas before

September. But will let you know in a few days if I can arrange for them all to go out at that time as it will be best for the ten of them to go altogether. Trusting this will meet with your approval,

Yours faithfully,

(Sgd.) James McVinnie.

Exploradora

3rd July 1906.

Goods Department.

Mr James Mc Vinnie,
Dumfries.

Dear Sir,

We are in receipt of your favour of 2nd July.

Shepherds. We thank you for returning the 12 Agreements duly signed by yourself as witness to the shepherd's signatures.

We now enclose six agreement forms as you have engaged two more shepherds. Kindly get them to sign the documents and get the signatures witnessed and then return the documents to us.

We think that it would be quite suitable to send all the men together per "Ortega" (s), on 19th July. Please let us know as early as possible if we are to engage accommodation for ten men because the outward steamers are soon filled up. Let us have a note of your Charges in connection with the engaging of the Shepherds when you have engaged the two men mentioned in your letter under reply.

Yours faithfully,

Handwritten signature

6th July 1906.

(2)

Goods Department.

Mr James McVinnie,
Dumfries.

Dear Sir,

We are in receipt of your favour of 5th July and thank you for signed agreements with five shepherds. We have now booked accommodation for 11 men per "Ortega" (s), sailing on 19th July, and they should be on board at about 10.0 a.m. on that morning. The steamer receives passengers at the landing stage and if you could arrange for the men to travel at night, arriving on the Thursday morning, they could take their luggage at once to the steamer after calling at our office for their tickets. We enclose some blank forms which you will please have filled up up to the line we have marked on one of the forms. When filled up, please return the forms to us and we shall send other forms or Vouchers to you which will enable the men to travel at reduced Railway Fares. We note that all the men are to come to Liverpool by the same train; we presume that all the men will travel from Dumfries station?

Yours faithfully,

(2).

27th June 1906.

Goods Department.

Messrs Thomas Bennett & Co.,
Oldhall Street,
Liverpool.

Dear Sirs,

We have received an enquiry from Punta Arenas (Chile) for a quotation on a c.i.f. steamer basis for up to 1,000 good second-hand Australian Tallow Shooks, properly cleaned, and shall be glad to know if you have any to offer. If so, please send us a proforma Invoice on an f.o.b. Liverpool basis, showing weights and measurements packed complete so that we may add freight, insurance etc. Also please state the quantity of Tallow the Casks would contain. Our Clients also ask how many barrels a competent Cooper is supposed to set up by hand in a day of ten hours.

Yours faithfully,

(2).

27th June 1906.

Goods Department

Messrs John G. Whyte & Co.,
Warwick Street,
Liverpool.

Dear Sirs,

We have received an Enquiry from Punta Arenas (Chile) for a quotation on a c.i.f. steamer basis for up to 1,000 good second-hand Australian Tallow-Books, properly cleaned, and shall be glad to know if you have any to offer. If so, please send us a proforma Invoice on an f.o.b. Liverpool basis showing weights and measurements packed complete so that we may add freight, insurance etc. Also please state the quantity of Tallow the Cases would contain. Our Clients also ask how many barrels a competent Cooper is supposed to set up by hand in a day of ten hours.

Yours faithfully,

1. Calvert

June 30th. 6

GOODS DEPARTMENT.

Messrs Duncan, Fox & Co,
LIVERPOOL.

Dear Sirs:-

We thank you for letter dated yesterday, contents of which are duly noted.

In addition to the CARBOLIC SHEEP WASH offered in ours of 28th instant, we have a much cheaper SHEEP DIP already prepared with Carbolic Acid, and we can supply same - in quantities named - at 1/4/ Nett per Gallon delivered f.o.b LIVERPOOL in free 40 Gallon casks.

You will please observe that the Fluid contains CARBOLIC ACID, and consequently requires mixing with water only - not as your client states with pure Carbolic Acid.

Yours faithfully
F.C. CALVERT & Co.

P.S. The DIP we now offer you has been approved by the Board of Agriculture and Fisheries.

RECEIVED
JUN 30 1896

Note of Sales effected from 1st to 30th June 1906 189

on account of La Soc. Explotadora de Tierra del Fuego

VESSEL	MARKS	NOS.	PKGS.	DESCRIPTION	CONTENTS	PRICE		EX	REMARKS
						BOND	D.Pd.		
Ville de Paris			294	Prs. Pallon	622 ²⁴ gms		25 ⁰⁰		
Sarmiento			8	"	49 ⁵⁹		28 ⁰⁰		907 netto
Hydro.			90	"	190 ⁰⁰		--		--
"			154	"	324 ²⁷		--		--
Sarmiento			93	"	53 ⁷⁴		--		--
Hydro	Springhill		54	"	114 ²⁰		--		--
"			48	"	102 ²³		27 ⁰⁰		--
Sarmiento			4	"	8 ⁰⁰		--		--



448.

Exp

(1).

2nd July 1906.

Goods Department.

Messrs F. C. Galvert & Co,
Manchester.

Dear Sirs,

We are in receipt of your favour of 30th June.

Our Punta Arenas Clients distinctly order your Carbolic Sheep Dip and, therefore, we assume that they mean your Carbolic Sheep Wash; their idea of price was 1/3 per Gallon, fob Liverpool, but we take note that the price is 1/4½ per Gallon, fob Liverpool, in free 40 Gallon Casks. You will, therefore, please book the orders (Rio Mac 0/117, Cal Jos 0/112 and Springhill 0/22, and let us have your Contract notes at your earliest convenience. We shall send a copy of your letter to our Clients.

Yours faithfully,

for "Orisa" ss.

List of Enclosures for Messrs La Soc^a Explotadora de Tierra del Fuego,
N^o 1.

F.P. Co
Plans

General Letter

Credit Note for Damage to Wools £20-18-10

Goods Department Letters

✓ Pro-forma Invoice for 1000 Tallow Casks.

Remarks on Orders to Philip Bay, Spring Hill, Rio Mc Clelland, Caleta Josefina & San Sebastian Locaciones.

✓ 11 Agreements with Shepherds.

✓ Joseph Rodgers & Sons: Sheet of designs of Steels.

Copy of Letter from Todens Ltd. re Wool Wagons.

Harvey & Page

Copies of correspondence with F.C. Calvert & Co; Jas. Mc Minnie,

J.G. Whyte & Co; Thos. Bennett & Co; & Ashcroft & Co & A.C.C.

✓ Letter for W.A.A. Cameron.

Duplicates of Mail for "Oriana" ss.

N^o 2:

Detail Plans shewing Engine & Boiler Rooms also Press Rooms

Dupl. Plan of General Arrangement for Rio Mac. Wool Shed.

N^o 3:-

Bolling & Lowe's Catalogues.

N^o 4:-

Jas. Gordon & Co's Market Reports,

Price Lists from C & E Norton and Kearsley & Sonje Ltd.

N^o 5:-

Catalogue & Specification from Todens Ltd.

Jas. Gordon & Co's Circular of date,

Liverpool, 7th July, 1906.

DUNCAN, FOX & CO

Telegraphic Address
"ZODIAC," LIVERPOOL.

Liverpool

6th July 1906.

Goods Department.

Per "Orissa" (s).

clerk 11/8/06

The Manager,

La Sociedad Esplotadora de Tierra del Fuego,
P u n t a A r e n a s .

Dear Sir,

We confirm our respects of 22nd June and have now to acknowledge receipt of your favours (3) of 19th, 22nd and 23rd May.

Finance. The items appearing in your letter of 19th May are in order.

Wool Press for Rio McClelland. We enclose a duplicate copy of General Arrangement Plan the original of which went forward per "Oriana" (s). We, likewise, enclose two Blue Prints (1) showing details of Engine and Boiler Room and (2) showing details of Press Room both to working scale. We enclose copy of letter from Messrs Harvey & Page giving particulars of Contracts already placed and other information which will be of interest to you. We are endeavouring to effect shipment per "Ville de Paris" (s) sailing hence ~~per~~ on 4th August.

Rio McClelland Section 0/109. Messrs Burgon & Ball have received full particulars of the Shafting required and are now proceeding with the execution of the order for Shearing Machinery. We hope to be able to ship this Machinery per "Ville de Paris" (s). We beg to call your attention to the Notes enclosed on 0/s 115, 117 and 118.

Ultima /

Esp: 2.

Ultima Esperanza. Messrs Burgon & Ball Ld have put in hand the order for 40 Shearing Machines with usual extras and duplicate parts. We await plans of the Building in which this installation is to be made.

Springhill Section. We beg to call your attention to the enclosed Notes on Orders 18 to 23 . We hope that we have bought the proper Sheep Dip for you.

Caleta Josefina Section. We beg to call your attention to the Notes on Orders 110, 111 and 112.

San Sebastian Section. We enclose explanatory Notes in connection with O/s 64, 67 and 68.

Philip Bay Section. We enclose explanatory Notes in connection with O/S.

Dr W. H. France. We note the Doctor's decision in connection with Messrs Funk & Wagnall's Languagephone.

Shepherds. We had an interview with Mr Morrison who assured us that it would be absolutely impossible to engage a good class of shepherd on the Agreement, a copy of which was sent to you by last mail. On his strong recommendation we agreed that the Clause commencing "And it is hereby agreed by the said,,,,," and closing "either of the before mentioned faults" should be eliminated from the agreement. It seemed desirable that all the men engaged should go out under the same agreement and we, therefore, instructed Mr McVinnie, Mr Jordan, Mr W. Wiles and Mr Morrison to take this clause out of the agreement. Up to the time of writing McVinnie has engaged 11 Shepherds, per agreements enclosed, and we hope to send the 11 men to Punta Arenas per "Ortega" (s). We have received no agreements from the other men to whom you entrusted the duty of engaging shepherds.

Esp: 3.

Saw Bench. Immediately on receipt of your letter under reply, we arranged the purchase of 3 Circular Saws and also 2 x 48" Circular Saws. The 48" Saws can be used with the Bench you have by moving the two stands on each side of the Spindle and the Suppliers state that this can easily be done by even unskilled workmen. We hope to be able to ship the 5 Saws per "Ortega" (s), sailing hence on 19th inst as you are in a hurry for them.

Tallow Shooks. We are endeavouring to obtain proforma Invoices for Swedish and United States Shooks and, if successful, shall send them to you in due course. We now enclose proforma Invoice for 1003 Second Hand Australian Tallow Casks, made up in Shooks, on cif steamer Punta Arenas basis. These Casks will hold an average weight of 8.1.0 (Nett) Tallow; the Staves are 47" to 48" long and the Heads 27" diameter. We have heard of a Cooper here who has already been to Punta Arenas in that capacity for account of Messrs Bergyl & Co. He states that he put up about 5 Casks per day from Shooks and received a salary of £9 per month, including food and lodging. New Shooks could be had in Liverpool @ 10/6 each f.o.b. Liverpool but they could probably be bought cheaper in the States. If we can obtain any further information for you we shall send it to you in due course.

Tanks. With regard to the requirements on the Rio Mac and Philip Bay Sections, we ~~we~~ hope to be able to send:-

- and:- 3 x 400 Gallon Tanks to Philip Bay
- 1 x 400 Gallon Tank to Rio McClelland.

The Manchester Goods cannot be shipped in Tanks ~~to~~ for Rio McClelland because the Goods you order would only fill a Tank of 200 Gallons. Some of the Goods to be packed by Messrs C & E Morton will have to be packed in Cases because they have not sufficient Goods to be packed in /

753

Esp: 4.

packed in 400 Gallon Tanks.

Fencing Wire. In view of your remarks in letter dated 19th May, we shall not buy any Continental Fencing Wire without your authority in future and we think your decision is the right one.

The latest quotations we have received for English Wire are:-

Black Varnished Steel Fencing Wire Nos:	0 to 6	@	£ 7.10.0
do	do		
	7 to 8	@	8. 0.0
Galvanized	do		
	0 to 6	@	10. 0.0
do Four Barbed	do	@	11.10.0

less $2\frac{1}{2}\%$ delivered Liverpool.

Galvanized Oval	do "Gorgon"	17 x 15	@	18. 5.0
do	do "Medusa"	do	@	14.10.0

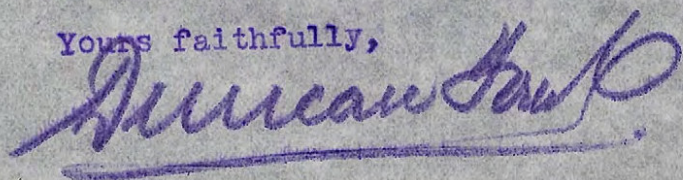
per ton, Nett, delivered Liverpool.

Galvanized Iron. 24G x 10/3" Sheets have been very firm @ £12.15.0 to £12.17.6 per ton, less $2\frac{1}{2}\%$ and 1%, fob Liverpool but, whilst we write, we have received an offer from one Maker @ £12.10.0 per ton, less $2\frac{1}{2}\%$ and 1%, fob Liverpool.

Invoices. We shall comply with your request and send you extra copies of any Invoices we send to the different farms connected with your Company.

Headings in letters. As your orders for the various Sections and your references are somewhat confusing to us, we shall be much obliged if you will strictly adhere to the method of heading each separate paragraph referring to each separate farm with the heading appearing in our letters. By this means alone can confusion be avoided in our office for, of course, we are naturally not so well acquainted with the requirements of each Section as you are.

Yours faithfully,





Esp: 5.

P. S.

Steam Wool Wagon. When we visited the Royal Show at Derby last week we spent some time in making enquiries with regard to Steam Wool Wagons. Messrs Fodens Ld are still the best Makers of this class of Wagon and they have produced for us the enclosed estimate of a Wagon which is probably suitable for your requirements. We enclose copy of their letter to us dated 6th July for your guidance and also a copy of their illustrated catalogue and we refer you to the design appearing on page 9.

Esplotadora.

Proforma Invoice.

Messrs Duncan Fox & Co.,

To Thomas Bennett & Co.

Dr.

To 944 secondhand 9 cwt Tallow Shooks

59 do casks cont.: -heads & stoops

= 1003 complete casks @ 6/6 each

£ 325 19 6

Weight:- T e - 2 - 2 - Fob Liverpool
60.9.0.0

M/mt :- 5582' 11"

Charges.

Freight 5582' 11" @ 35/- 244/5/6 , Primage 24/8/6

268 14 0

Marine Insurance @700 @ 25/- less 10% 7/17/6

7 17 6

Policy 1/9 Bill of Lading & Petties 10/- ~~11/0~~

11 9

377

3

3

Gif steamer to Punta Arenas.

£ 703

2

9

Contain 8⁰⁰ - 1⁰⁰

E. & O. E.

LIVERPOOL, 6th July, 1906.

Cost of these barrels made up in graneria rather less than £ 1 each contain 924 lbs nett of tallow or amp 1/3 of these = 2 pipas of Punta Arenas 1/3 will cost rather less than \$ 25/- ship

156

Liverpool, 6th July 1906

General Letter per s.s. "Orissa"

Messrs La Socd. Esplotadora de Tierra del Fuego,
PUNTA ARENAS.

clerk 11/8/06

Dear Sirs,

We confirm our respects of 22nd ultimo and have now to acknowledge receipt of your favours of 19th and 22nd May, handing us Bills of Lading for 682 Bales Wool per "George Fleming", for which we are obliged.

Finance.

We note that you have drawn upon us for sums amounting to £814 : 15 : 0 and £ 193 : 14 : 4, and these will be duly honoured on presentation and placed to your debit in account.

Messrs Dalgety & Co., Ltd., Dunedin, advise us that they have paid a sum of £45 : 6 : 9 for passages of three bullock Drivers ordered by your Mr. Cameron, and this we shall discharge and debit you with.

Wool.

There is a distinctly easier feeling in the market and the prospects for the auction sales which open on 10th inst. are not so good as we had hoped. English wools are now being offered, but the home trade are buying sparingly and there is an entire absence of demand from America. Heavy supplies also are expected from the Colonies, which will further tend to depress the article, and at the Antwerp sale of River Plate wools two days ago only a moderate business was done at a decline of $\frac{1}{2}$ d. to $\frac{1}{2}$ d. in Merinos and Fine Crossbreds and $\frac{3}{4}$ d. to 1d. in Coarse Crossbreds. Messrs John Hoare and Co. are offering 918 Bales of your various marks on the 10th inst. and we hope

hope these will realise good prices but the basis will be somewhat lower than last auctions.

We thank you for specification of the 145 Bales Josephine Wools marked Z and have advised Messrs Heare of the characteristics of this wool.

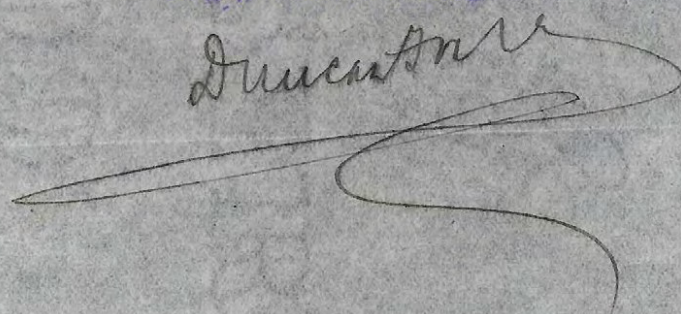
Enclosed we hand you credit note for £20 : 18 : 10 amount recovered from Marine Insurance Co. for seawater damage to wools ex "Anglo African" and "Ville du Havre".

Tallow is a steady market, and 29/9 to 30/- c.i.f. might now be quoted for South American Mutton such as you ship.

Insurance on Springhill Woodshed. In accordance with your instructions we have increased the insurance on this building by £350, and have paid the premium, £4 : 9 : 5. We shall be glad to receive sketch plan of the Springhill premises for the information of the Company.

Rams from New Zealand. We are asking Messrs Dalgety & Co. Ltd. to cable us the cost, when shipped, of the 40 rams ordered by you, also the name of the steamer so that we may declare the risk to the Marine Insurance Company.

Yours faithfully,



Copy.

FODENS LIMITED

Sandbach.

6th July 1906

Messrs. Duncan Fox & Co.
Liverpool.

Gentlemen,

GOODS DEPARTMENT

Confirming our conversation at the Royal Show last week, and in reply to yours of the 5th, we are sending illustrated catalogues of our Steam Motor Wagons by this post.

We recommend you one of our latest pattern Colonial Wagons similar to the one shown on Page 9, but fitted with special large road driving wheels 5 ft. diam. by 14" on face, and shod with steel diagonal cross bars, and with flat platform without sideboards 12 ft. long by 7 ft. wide.

~~xxxx~~. Each driving wheel would project about 5 or 6 inches through the platform bottom and we should have to put in two crowns on the wagon bottom say about 9" high by 15" or 16" wide, by about 2'6" long.

We do not however think this would interfere with the loading much, as the distance between the two crowns would be about 4'4"; this would allow the 4'2" Bales to go in crossways.

We enclose detailed specification of this Wagon in triplicate with our lowest net cash packed and d/d f.o.b.

Our price for one spring mounted Trailer to carry three tons, fitted with flat platform 12ft. long by 6ft. wide, road wheels 3ft. and 3'6" diam. by 9" wide on face, with drawbar etc. packed and ~~and~~ d/d f.o.b. is £50-0-0.

We are exceedingly busy and cannot deliver under about 12 weeks, but hope we may be favoured with your esteemed order for one which we guarantee will give your friends the utmost satisfaction, and do more work with much less cost in fuel and upkeep than any other on the road.

Thanking you in anticipation,

We are,

Yours truly,

FOR Fodens Limited.

(Sgd) W.FODEN.

Director.

160
L.A.C.

July 6th 06

Messrs Duncan Fox & Co.,
31 James Street.
L I V E R P O O L.

Dear Sirs:-

Referring to your esteemed order for Billiard Table to go to "Punta Arenas" we note you specify Patent Leatherless Pockets, after our interview and explanations we think with yourselves that it will be better to send our usual and Latest Invisible Pocket Plates (1) As the extra cost is high - viz:- £8 0 0. (2) They have few advantages over the Invisible Pocket Plates; not sufficient to warrant the extra cost. (3) They are awkward to fit; especially to inexperienced workmen abroad (4) They have not been the success we anticipated at first when Catalogue was printed.

We are sorry for the mistake as regards Cues - but believe all were sent that were charged for, however, we will now send these extra Cues without any charge as we are anxious that everything should be thoroughly satisfactory - and that your friend abroad should not have any complaints.

The Packing of Slates shall have every possible care and attention.

Yours faithfully,

J. Ashcroft & Co

2 See Exp 1

6th. July. 6.

Messrs Duncan Fox & Co.
L I V E R P O O L.

Dear Sirs, " Rio McClelland Wool Shed."

Below we beg to give you a list of Contracts in hand for above plant, viz:-

Greenwood & Batley Ltd.	
for Press & Pumps complete:-	£470. 0. 0.
E.R. & F. Turner Ltd.	
for Two steam Engines Complete:-	138. 14. 0.
Cradley Boiler Co.	
for Boiler & Feed-Pump complete:-	197. 10. 0.
Chain Belt Engineering Co. Ltd.	
for Elevator complete:-	87. 10. 0.
Total:-	<hr/> £893. 14. 0. <hr/>

you will notice that the price of the Press & Pumps remains the same as the original estimate, there is a small reduction on the price of the Engines, there is a saving of £27. 10. 0. on the price of the Boiler, but owing to the different arrangement of the Shed which necessitates the Press Elevator being driven by bevel gearing the cost of this has been increased by £14.5.0. The orders for the Belting, shafting etc and copper pipes have

yet to be placed and these we estimate will cost about \$110. 0. 0. against the \$80. 0. 0. estimated owing to the different arrangement of belt drives necessitated through having a double line of shears. This makes the cost of the plant \$1003. 14. 0. against the original total of \$990. 5. 0. but as your Clients have asked for a feed water tank which was not allowed for in our original estimate this will add another \$25. 0. 0. to the total cost making same \$1028. 14. 0. or \$38. 9. 0. above the original estimate.

We now enclose you two Blue Prints, showing details of Engine & Boiler Room, and of Press room, both to working scale, and we are arranging for the Shipment of the complete plant per S. S. "Ville de Paris," during the first week in August in accordance with your instructions.

We are, Dear Sirs,

Yours faithfully,

Harvey & Page

DUNCAN, FOX & CO.

TELEGRAPHIC ADDRESS:
"ZEALOT. MANCHESTER."

TELEPHONE NUMBER 3517.
A.B.C. CODE USED

MANCHESTER 7th July 1906.

The Managing Director,

La Sociedad Esplotadora de Tierra del Fuego,
PUNTA ARENAS.

Dear Sir,

Referring to you letter of the 22nd instant, we have now to acknowledge receipt of your valued favor of 21st May, accompanying the following orders for Boots, Clothing &c. GJ/110, Rio Mac/115, San Seb/64 and 68 and P.Bay/8, for which we are much obliged. All the orders are well in hand, and by next mail we will hand you full details of prices &c. The various makers are doing their utmost to deliver by the end of this month.

We have taken careful note of your remarks respecting the quality required for the Boots, Clothing &c, and these instructions have been carried out in the execution of the present orders.

Tanks for P.Bay/8 and Rio Mac/115. The goods for P.Bay/8 will be packed in a 400 gallon tank as requested. For Rio Mac/115 the goods only suffice for a 200 gallon tank, and to fill a 400 gallon tank it would be necessary to either double the order or send an equivalent quantity of samples. Our Liverpool friends do not consider that it would be advisable to increase your order to such an extent and have therefore instructed us to pack the goods of this order in cases. We hope our action may meet with your approval.

Our Market does not show any new features of interest. The extent of trade is moderate, the tendency continuing easy. Deliveries continue longwinded, and the approaching Lancashire holidays will assist

2.

to delay the coming of normal times. Spot Cotton is today quoted
6.08d per lb.

We remain, Dear Sirs,

Yours faithfully,

A. Duncan Forbes

Charles Turtle

Copia.

H. H. Cameron Esq.
in account with
Duncan Fox & Co.

Dr

1905

Apr 3	By amount received from Duncan Fox & Co. Lima	£	500 0 0	
July 3	By Interest <u>3 m/s</u> at <u>4%</u> per annum		5 0 0	
	" Balance		68 6 8	

£ 573 6 8

Dr

July 3	To cost of 100 shares cia. Chilena de Inversiones \$20- paid a \$36- \$3600.00			
	" Final quota of \$30- paid		3000.00	
	" Second quota of 20% on 200 shares cia. Ganadera de Terre Grande		2000.00	
			\$ 8600.00	
			@ 16	573. 6. 8.

£ 573. 6. 8

July 3	To Balance at your debit transferred to Soc. Esplotadora de Tierra del Fuego	£	68 6 8	
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C. & O. C.

Valparaiso, 10th July 1905.

DUNCAN, FOX & CO.

LIVERPOOL. MANCHESTER

VALPARAISO.-CONCEPCION.

CHILLAN.-PENCO.

TALCAHUANO.

CHILE.

LIMA.-PIURA.

CALLAO.

PERÚ

163
Cable Address: "ZIG ZAG."

CODES {
A. 1.
A. B. C. 4th & 5th EDITION.
LIEBERS.
WATKINS.
SCOTT'S 1885-1896.
BEDFORD Mc. NEIL.
MOREING & NEAL.

Valparaiso,

10th July 1906.

Goods.

A. A. Cameron Esq.,

Sociedad Esplotadora de Tierra del Fuego.,

Punta Arenas.

Dear Sir,

Barrel Shooks.

We are in due receipt of your favour of the 25th May and are sorry not to have referred to same before, the reason being that we were awaiting answers to several enquiries pending regarding shooks. We are now able to advise you that none of our buyers will undertake the proposal contained in your letter under reply, but we would suggest buying a few used barrels and having them treated in the way you indicate by a cooper on your account, and thus you would be able to judge from actual experience whether it suited the Company or not.

Yours faithfully,

pp. Duncan Fox & Co.

[Handwritten signature]

DUNCAN, FOX & CO.

LIVERPOOL. MANCHESTER

VALPARAISO.-CONCEPCION.

CHILLAN.-PENCO.

TALCAHUANO.

CHILE.

LIMA.-PIURA.

CALLAO.

PERÚ

164
Cable Address: "ZIG ZAG."

CODES {
A. 1.
A. B. C. 4th & 5th EDITION.
LIEBERS.
WATKINS.
SCOTT'S 1885-1896.
BEDFORD MO. NEIL.
MOREING & NEAL.

Valparaiso, 10th July 1906.

Accounts. Per "Victoria".

The General Manager,

La Sociedad Esplotadora de Tierra del Fuego,

Punta Arenas.

Dear Sir,

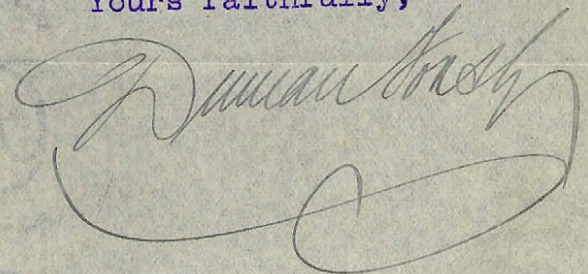
We are in receipt of your esteemed favour of 22nd ult., contents of which are noted.

We beg to enclose copy of statement of your Account Current as at 30th June last, shewing a balance in our favour of £97,147.16. 5, which we trust you will find in order.

The original of this document we have handed to your office here. Awaiting you usual acknowledgment of conformity,

We remain,

Yours faithfully,



DUNCAN, FOX & CO.

LIVERPOOL. MANCHESTER

VALPARAISO.-CONCEPCION.

CHILLAN.-PENCO.

TALCAHUANO.

CHILE.

LIMA.-PIURA.

CALLAO.

PERÚ

Cable Address: "ZIG ZAG."

CODES {

- A. 1.
- A. B. C. 4th & 5th EDITION.
- LIEBERS.
- WATKINS.
- SCOTT'S 1885-1896.
- BEDFORD Mo. NEIL.
- MOREING & NEAL.

Valparaiso, July 11th. 1906

Messrs

La Sociedad Esplotadora de Tierra del Fuego

Punta Arenas

Dear Sirs,

Theodolite. With reference to your favour of 22nd ulto. we have much pleasure in advising you that this instrument has now been repaired and is here in our office ready for shipment which we hope to have effected per s.s. "Dunbar" in a few days. So that this may be carefully handled we are shipping it under care of the captain for delivery in Punta Arenas to Messrs Braun and Blanchard to whom kindly make application on arrival of the steamer.

Trusting that the instrument reaches you in good order and that the repairs have been completed to your satisfaction.

We are, Dear Sirs,

Yours faithfully

J. Duncan Fox & Co
Wm Baird

DUNCAN, FOX & CO.

LIVERPOOL. MANCHESTER

VALPARAISO.-CONCEPCION.

CHILLAN.-PENCO.

TALCAHUANO.

CHILE.

LIMA.-PIURA.

CALLAO.

PERÚ.

166
Cable Address: "ZIG ZAG."

CODES { A. 1.
A. B. C. 4th & 5th EDITION.
LIEBERS.
WATKINS.
SCOTT'S 1885-1896.
BEDFORD Mc. NEIL.
MOREING & NEAL.

Valparaiso, Julio 11 de 1906

Señor Director Gerente

Sociedad Esplotadora de Tierra del Fuego

Punta Arenas

Muy Señor nuestro,

Tenemos el agrado de transcribir á Ud. el siguiente cablegrama recibido hoy de nuestra Casa de Liverpool :-

"Wool sales opened for Fine qualities
"market has declined 5%
"Wool sales opened for coarse qualities
"market has declined 10%
"we have sold
"Caleta Josefina
"65 Bales
"1/0 1/2
"189 (Bales)
"1/-
"321 (Bales)
"11 1/2
"10d.

De Ud attos y SS.SS.

Duncan Fox

DUNCAN, FOX & CO.

LIVERPOOL. MANCHESTER

VALPARAISO.-CONCEPCION.

CHILLAN.-PENCO.

TALCAHUANO.

CHILE.

LIMA.-PIURA.

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 SCOTT'S 1885-1896.
 BEDFORD Mc. NEIL.
 MOREING & NEAL.

Valparaiso, Julio 14 de 1906

Señor Director Gerente

Sociedad Esplotadora de Tierra del Fuego

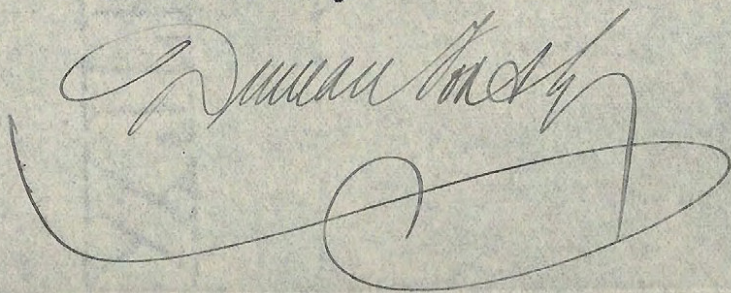
Punta Arenas

Muy Señor nuestro ,

Tenemos el agrado de transcribir á Ud. el siguiente cablegrama recibido hoy de nuestra casa de Liverpool

"Springhill
 "we have sold
 "400 (Bales)
 "1/0 3/4
 "11 1/4.

De Ud attos y SS.SS.



Gonzalez, Soffia & Co.,
Valparaiso

Valparaiso, Julio 18 de 1906

C o p i a

Señores Duncan, Fox & Co.,

Ciudad

Muy Señores nuestros,

Acusamos recibo de la atenta de Uds. fecha 14 del corriente y tomamos nota que nuestro vapor "Taltal" salió de Liverpool en viaje para estas costas el dia 14 del corriente, cuyo aviso les agradecemos.

Tenemos el encargo de comprar en Punta Arenas 200 borregas y 30 carneros padres, de la mejor clase como reproductores y agradeceriamos á Uds. nos los pudieran proporcionar, por lo mejor de nuestros intereses, para ser embarcados en el vapor "Taltal". Si no fuera posible embarcar en este vapor, dejaríamos sin efecto esta orden.

De Uds, muy atentos, affmos & S.S.

p Gonzalez, Soffia & Cia.,

(Fdo) L. Daidi

169
July 20th. 1906

Captain A. J. Campbell

S.S. "Dunbar"

Valparaiso Bay

Dear Sir,

As verbally arranged we have sent off to your steamer the
Theodolite, Tripod, and Measuring Rod which you have kindly consented to
convey, under your own personal care, to Punta Arenas where Messrs
Braun & Blanchard will take delivery of the above mentioned on your
arrival.

Thanking you in anticipation.

We are, Dear Sir,

Yours faithfully

p Duncan, Fox & Co.,

DUNCAN, FOX & CO.

LIVERPOOL. MANCHESTER

VALPARAISO.-CONCEPCION.

CHILLAN.-PENGO.

TALCAHUANO.

CHILE.

LIMA.-PIURA.

GALLAO.

PERÚ

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		MOREING & NEAL.

Valparaiso, July 20th. 1906

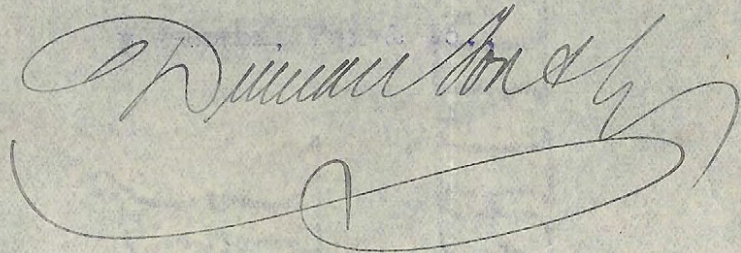
Messrs La Soc. Esplotadora de Tierra del Fuego
Punta Arenas

Dear Sirs,

Enclosed we beg to hand you copy of a letter which we have received from our friends Messrs Gonzalez, Soffia & Cia., of this city and from which you will observe that they desire to buy 200 Ewes and 30 Rams for shipment at Punta Arenas per their steamer "Taltal" if it is found possible to do so. The steamer left Liverpool on the 14th. inst. for Punta Arenas direct and should arrive in your port about the middle of August. In the event of your being able to effect the shipment we would suggest that you ship either the Lincoln or the Romney Marsh breed, debiting us with the value and expenses on same. Should you find it inconvenient to make the shipment per "Taltal" then the order is to be considered cancelled.

We are, Dear Sirs,

Yours faithfully



DUNCAN, FOX & CO.
LIVERPOOL. MANCHESTER

VALPARAISO.-CONCEPCION.
CHILLAN.-PENCO.
TALCAHUANO.
CHILE.
LIMA.-PIURA.
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PERÚ

177
Cable Address: "ZIG ZAG."

CODES {
A. 1.
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LIEBERS.
WATKINS.
SCOTT'S 1885-1896.
BEDFORD Mo. NEIL.
MOREING & NEAL.

Valparaiso, Julio 21 de 1906

Señor Director-Gerente

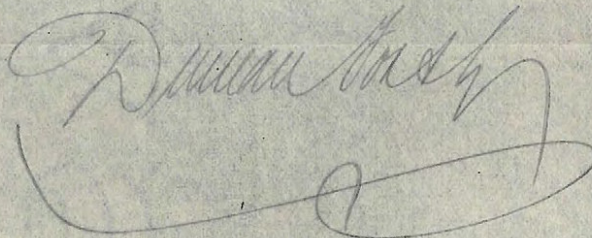
Sociedad Esplotadora de Tierra del Fuego
Punta Arenas

Muy señor nuestro,

Tenemos el agrado de transcribir á Ud. el siguiente cablegrama
recibido hoy de nuestra casa de Liverpool :-

"Punta Arenas Wool
"wool sales closed at ----- under last
"1/2d (half penny)
"1d
"the demand is good
"we have sold all our stock of---
"except
"Palique
"including
"George Fleming"
"Springhill
"Wool, we have sold 200 Bales Punta Arenas wool at
"1/1 1/4d per lb.
"11 1/4d

De Ud. attos y SS. SS.



TALCAHUANO, 23rd. July, 1906.

172

Am. Com. Ex. 100

The Manager,

Sociedad Esplotadora de Tierra del Fuego,
P U N T A A R E N A S.

Dear Sir,

We have to acknowledge receipt of your esteemed favour of 12th. inst. enclosing Bill of Lading and Certificate for 650 packages Tallow shipped per S. S. "Ville du Havre" to our order, for which documents we are obliged.

We take note that the specification of this parcel has been sent to our Valparaiso House to whom we shall render account sales.

We are, dear Sirs,

yours faithfully,

pp Duncan, Fox & Co.

W. H. ...

Mr. A. A. C.
173

Soc / Esp. Orders. (Manager's House).

0/1. Store Account. The Windham's Corn will be shipped, (along with Goods for Caleta Josefina) direct to Punta Arenas from New York. Red Herrings will be shipped in September. The Custard Powder and Lax will be packed in the same Case. Instead of 2 Doz: x 1 lb Packets, we send 2 x 14 lb Boxes Cornflour.

0/2. We have bought Entree Dish as Design 16943. There is some mistake in the Reference Number given by you. You gave us no Ref: No: for the Flower Vases; we have chosen design No: 21824.

0/3. Billiard Table and Accessories. Three good butted Cues will be supplied free of cost for use with the Table shipped in December 1904, although Messrs J Ashcroft & Co seem certain that the full complement of Cues as arranged were sent along with the Table. This action has been taken in view of your complaint. We enclose copy of letter from this firm dated 4th July regarding certain details of the present order. On their strong recommendation we have decided to send ordinary and not Leatherless Packets for this novelty would cost £8.8.0 and, in the opinion of the Makers, is not worth its cost.

Shipment. We shall endeavour to ship the Goods under this order per "Elm Branch" (s), sailing hence on 8th August.

Philip Bay Orders.

0/8. Store Account. The 40 Bags Sugar and 2 Cases Matches
 will be shipped direct to Punta Arenas from Hamburg, the Dried Apples,
Pears and Peaches, Octaroon Tobacco and Clocks from New York. Dried
Fruits are scarce, this being the off-season, and our Agents have
 had to pay 12c, 15c and 12½c respectively for those ordered.
 We have bought 48 x 1 lb instead of 24 x 2 lb Jars Preserved Ginger.
 For Eleme Raisins we have substituted Valencias for delivery about
 September. Instead of 24 x 1 lb Packets we have had to accept
2 x 14 lb Tins Cornflour. Eleme Figs, Muscatel Raisins and (possibly)
Bottled Fruits will not be obtainable until September but we have
 booked orders "at opening prices". We are endeavouring to procure
Red and Black Currant Jelly in Jars but, if unsuccessful, shall buy
Tins. We cannot obtain Quaker Oats in 1 lb Tins but we shall
 ship 1 lb Cartons. "Kohinoor" Tobacco is made up in Cases each
8 x 22 lb Caddies; as the Suppliers declined to deliver Six we have
 accepted eight Caddies. Had your order for Stout been for 40 Dozen
 in place of 24 Dozen half Bottles, we could have secured them at
3d per Dozen less, in other words we lose the Drawback. To secure
 "best terms" we have increased your order for Embrocation from 2 Dozen
 to 2½ Dozen Bottles.

Shipment. We purpose shipping as many of the Goods ordered
 as possible per "Ville de Paris" (s), sailing hence about 4th August.

775

Springhill Orders.

0/18. Store Account. Red Herrings will be delivered ex New Pack in September. Tomato Chutney cannot be had; we have substituted Lazenby's Tomato Sauce. Muscatel Raisins will not be obtainable until supplied ex New Crop arrive in September. We shall ship as soon as possible. Quaker Oats and "Eagle" Lobster we hope to be able to obtain in time for shipment with the bulk of the Goods ordered. We are assured that the qualities of Jams and Petit Pois and the packing of Irish Bacon will be all that could be desired this season. We have increased the order for Stout from 6 to 7 Cases in order to secure the "Draw-back". Messrs Joseph Rodgers & Sons Ld pointed out that a 6" Butchers' Steel would be too small, we therefore, took the liberty of buying 2 Doz: 8" Steels (Pattern P. 860 per enclosed List) but with fixed Hook on top of Handles as per your order. The Cartridges will be shipped from London, Lager Beer from Hamburg and the Octaroon Plug Tobacco and those Goods in your orders headed "American Goods" will be shipped direct from New York to Punta Arenas.

0/19. Farm Utensils Account. 6 Stoves 26" x 13" x 18"
for burning Coal. These Stoves are not made by the Carron Co. We have, however, on previous occasions, shipped this particular size of Stove made by other Makers and we have bought from those other Makers in this instance.

0/21. General Expenses Account. To ship Whitehaven
Coal from Liverpool would be an expensive process. We have ascertain-
-ed that the particular virtue of this Coal lies in its hardness and
we have bought an equally hard Coal (viz Trencherbone House Coal)
which we hope will prove satisfactory.

Springhill (continued).

0/22. General Expenses Account. Messrs F C Calvert & Co make two qualities of Sheep Dip, one of which they sell at 3/9 per Gallon (in 5 Gallon Drums) and the other @ 1/4¹/₂ per Gallon in 40 Gallon Barrels. Evidently you require the cheaper quality and that is the quality we have bought. The enclosed copy of letter from Messrs F C Calvert & Co dated 30th June will prove of interest to you.

0/23. General Expenses Account. We used every endeavour to ship the Arsenic and Soda Ash per "Orissa" (s), sailed 5th July, but failed. Shipment will be effected per "Ortega" (s), sailing hence on 19th July.

Shipment. Our present intention is to ship as many Hoods as possible per "Elm Branch" (s) sailing hence on, or about, 8th August. (Of course certain lines specially mentioned in this report are excepted).

0/18. Store Account (again). Please note that we have had to substitute Crushed Sugar W. S. R. instead of A. S. R. for the A. S. R. mark cannot today be bought at a reasonable price.

Caleta Josefina Orders.

0/110. Store Account. The Sugar, and Matches will be shipped direct to Punta Arenas from Hamburg, probably per "Esne" (s) sailing on 21st July. The orders headed "American Goods" will be shipped direct from New York. Instead of 24 Dozen No 1 Tins we enter 6 Cases each 50 Tins Tomato Conserve. Anchovy Paste is made up in 3 oz and not 2 oz Tins; we have perforce bought 3 oz Tins. Muscatel Raisins will be shipped when new crop reaches this market in September. Apple and Black Currant Jelly we are trying to buy in Jars but may have to accept delivery in Tins.

0/111. Farm Utensils Account. You have not advised us whether your Mowing Machine is a Right Hand or a Left Hand Machine and, moreover, it does not appear to have been bought through our Agency. Therefore, to save you any inconvenience, we have ordered 2 Bevel Pinions for a Left Hand and 2 Bevel Pinions for a Right Hand Machine for the cost (4/- to 5/-) is a trifling matter.

0/112. General Expenses Account. Our Remarks under the Heading "Springhill 0/22 General Expenses Account" apply equally to this order for Sheep Dip.

Shipment. Our aim is to ship the whole of the orders, including the Wool Baling, Seaming Twine, Hoop Iron and Studs, per "Ville^{de} Paris" (s) sailing hence about 4th August.

San Sebastian Orders.

0/64. Store Account. The 25 Bags Sugar will be shipped direct to Punta Arenas from Hamburg, the Petroleum, Apple Rings, Tobacco and Watches will be shipped direct from New York. Instead of 7 Quarter Cases $\frac{1}{2}$ cwt Cases Patras Currants, we shall ship 5 "Quarter" Cases of about 45 lbs each. We have bought 2 original Cases each 50 tins Asparagus instead of 6 Doz: Tins.

0/67. Farm Utensils Account. We ~~you~~ have not yet received the "Broken parts sent as Samples" of Sheep Shearing Machinery showing Replace Parts required by you. We are now in communication with Messrs Burgon & Ball Ld to see if they can proceed with the orders without your samples.*

0/68. General Expenses Account. The Sample of Tarred Twine, to which you refer, has not come to hand. If we do not receive it by next inward mail, we shall endeavour to buy a suitable quality for repairing Sheep Nets.

Shipment. The Sugar will be shipped from Hamburg per "Esne" (s), sailing thence on 21st July. The remainder of the Goods we hope to ship per "Elm Branch" (s) sailing hence on 8th August.

N. B.
* Messrs Burgon & Ball have just informed us that they can proceed with the orders for Replace Parts Sheep Shearing Machinery without receiving the Samples of Broken Parts and they are doing so .

RIO McClelland 0/115.

0/115. Store Account. The German Beer, Matches, and 40 Bags Sugar will be shipped direct to Punta Arenas from Hamburg. Shipment will probably be effected per "Esne" (s), sailing on 21st July. The American Goods will be shipped direct from New York.

0/118. Building Account. Jute Scrims are made up in Pieces of 110 yards each, therefore, instead of 250 yards, we have bought 330 yards.

0/117. General Expenses Account. The remarks we make under the heading "Springhill 0/22, General Expenses Account, apply equally to this order.

Shipment. We are endeavouring to ship all the Goods ordered, including the Wool Baling, Seaming Twine, Hoop Iron and Studs (0/108). per "Ville de Paris" (s), sailing hence about 4th August.

MINUTE OF AGREEMENT entered into this day of One thousand nine hundred and six between Duncan, Fox & Co., of Liverpool acting for and on behalf of La Sociedad Esplotadora de Tierra del Fuego, Punta Arenas, Straits of Magellan, on the one part and

on the other part.

IN CONSIDERATION of the hereinafter mentioned wages to be paid by La Sociedad Esplotadora de Tierra del Fuego to the said

he agrees to proceed to Punta Arenas on board a steamer indicated by the said Duncan, Fox & Co., the amount of the passage from Scotland to Punta Arenas, if desired, to be advanced by the said La Sociedad Esplotadora de Tierra del Fuego but the amount thus advanced is to be deducted from the first year's salary of the said

The said will, on arrival at Punta Arenas and for three years thereafter, place himself under the orders of the Manager of La Sociedad Esplotadora de Tierra del Fuego and he will to the utmost of his ability attend to whatever duties on any of the Sections of the said Company and during whatever hours as shall be assigned to him by his immediate superior Officer, it being understood that the said is liable to immediate dismissal in case of drunkenness, disobedience or other misconduct and the said further undertakes that during the period aforesaid he will not take employment in any other service than that of La Sociedad Esplotadora de Tierra del Fuego aforesaid.

And in consideration and on condition of the true and faithful performance by the said of this Agreement on his part, La Sociedad Esplotadora de Tierra del Fuego agrees to pay the said a salary or allowance from the date of his arrival at Punta Arenas of Sixty-six Pounds sterling for the first year; Seventy-two Pounds sterling for the second year; and Seventy-two Pounds sterling for the third year.

And it is hereby agreed by the said that the first six months' salary, i.e. Thirty-three Pounds sterling,

shall/

--2--

shall remain in the hands of the aforesaid La Sociedad Esplotadora de Tierra del Fuego till the final expiration of his three years' service, such six months' salary to be forfeited by to La Sociedad Esplotadora de Tierra del Fuego if he leaves their employment during the term of this engagement, without dismissal on account of either of the before-mentioned faults.

La Sociedad Esplotadora de Tierra del Fuego will provide him with house-room or lodging at the Manager's discretion, also fuel and a liberal supply of fresh meat for his own consumption.

In the event of the said electing to remain in the employ of La Sociedad Esplotadora de Tierra del Fuego, on any of its Sections, after the expiry of the three years' Contract, wages shall be paid at a rate to be fixed by private Agreement regulated by the individual worth of the said

to the Company. After five years' consecutive service with La Sociedad Esplotadora de Tierra del Fuego, the Company agrees to pay the passage, third-class, of the said

to Scotland in case he desires to return to that Country

Subscribed by the respective parties at on the